

**For immediate release  
Tuesday 2<sup>nd</sup> May, 2017**

## **Batelco Signs Agreement with OTEGLOBE**

**\*\*Strategic Partnerships with Key Companies Supports Batelco's Global Business Plans\*\***

**Manama, Bahrain:** Batelco, Bahrain's leading digital solutions provider has announced their collaboration with OTEGLOBE, the leading wholesale carrier in Southeastern Europe. The collaboration agreement was signed on the side-lines of Capacity Middle East 2017.

Batelco Chief Global Business Officer Adel Al-Daylami and OTEGLOBE CEO Dino Andreou signed the agreement that will see both companies collaborate on joint products and services where both parties can complement each other.

Batelco Bahrain CEO Eng. Muna Al Hashemi said that Batelco was very pleased to sign with OTEGLOBE and looked forward to developing a productive relationship that would benefit both organisations.

"As part of Batelco's current global expansion plans we are placing more emphasis on our global partnerships with world-renowned companies; this supports our aim to offer end-users an excellent service experience," Eng. Al Hashemi said.

"Having strong partnerships with key players around the world is a priority for a Mediterranean hub connecting Europe to the world, such as OTEGLOBE," Mr. Andreou said.

"With this agreement we further strengthen our long term relationship with Batelco and we join forces for the optimum delivery of solutions, tailored to our customers' needs and requirements."

Following the new partnership signing, Mr. Al-Daylami said that on an ongoing basis, Batelco continues to expand its Global portfolio of solutions and strives to deliver a steady stream of new solutions to its customers with the support of partners such as OTEGLOBE.

"Our portfolio of solutions is very comprehensive with the aim to meet all requirements for our customers, but we are continuously exploring new opportunities in order to strengthen our capabilities further," Mr. Al-Daylami added.

**Caption:**

1. Batelco Chief Global Business Officer Adel Al-Daylami and OTEGLOBE CEO Dino Andreou sign the agreement on the side-lines of Capacity Middle East 2017
2. Batelco Bahrain CEO Eng. Muna Al Hashemi

**-Ends-**

This press release has been issued by Batelco Corporate Affairs department.  
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**About Batelco**

Batelco Group is headquartered in the Kingdom of Bahrain and listed on the Bahrain Bourse. Batelco has played a pivotal role in the country's development as a major communications hub and today is the leading integrated communications' provider, continuing to lead and shape the local consumer market and the enterprise ICT market. Batelco has been growing overseas via investing in other market-leading fixed and wireless operators.

Batelco Group has evolved from being a regional Middle Eastern operation to become a major communications company with direct and indirect investments across 14 geographies, namely Bahrain, Jordan, Kuwait, Saudi Arabia, Yemen, Egypt, Guernsey, Jersey, Isle of Man, Maldives, Diego Garcia, St. Helena, Ascension Island and the Falkland Islands.

[www.batelco.com](http://www.batelco.com)  
[www.batelcogroup.com](http://www.batelcogroup.com)

**About OTEGLOBE**

OTEGLOBE, headquartered in Athens-Greece, is the international wholesale arm of OTE Group and the leading wholesale carrier in S.E. Europe with global reach, delivering a complete portfolio of voice and data services. By combining a resilient subsea route with a diverse terrestrial network, OTEGLOBE offers an alternative path for connecting Europe to Asia and the world through Greece and emerges as a reliable hub in the Mediterranean basin. OTEGLOBE is the only carrier that reaches W. Europe through Greece with two fully owned, geographically diverse networks, the GWEN and the TBN, while it operates a private IP network with presence in the main telecom hubs in Europe.

The company adapts constantly to the dynamically changing global environment by investing in numerous submarine cable consortia (the latest of which is AAE1), continuously upgrading its existing, diverse and resilient network infrastructure and forming strong partnerships with major global carriers. At the same time, OTEGLOBE is an established IPX carrier with strong presence in the global voice wholesale market, offering high quality voice and roaming services over one single point of interconnection, as well as a broad range of mobile and value added services. By capitalizing both on its geographic position and extensive and diverse network footprint, OTEGLOBE is becoming an alternative, reliable hub in the Mediterranean basin which connects Europe to the world through Greece.

[www.oteglobe.gr](http://www.oteglobe.gr)