Arab Insurance Group (B.S.C.)

Report of the Board of Directors and Consolidated Financial Statements for the year ended 31 December 2016

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### REPORT OF THE BOARD OF DIRECTORS

### Dear Shareholders,

The Directors of the Arab insurance Group (B.S.C.) (Arig) are pleased to present the Company's 36th Annual Report and Consolidated Financial Statements for the 2016 Financial Year.

### **Group Performance**

Despite a very challenging market environment and continuing political unrest in some of Arig's core markets, the year 2016 ended for the Company with very encouraging news. A.M. Best upgraded the Group's Financial Strength Rating to 'A- (Excellent)' and its Long-Term Issuer Credit Rating to 'a-' with a stable outlook and highlighted in their related press release "the rating upgrades reflect Arig's ability to take strategic decisions to eliminate underperforming business segments and optimise its business profile to generate stronger prospective earnings".

The Group generated a net profit of US\$ 9.2 million in 2016 (2015: a loss of US\$ 4.4 million). The underwriting result for the Group recorded a profit of US\$ 8.3 million (2015: profit of US\$ 0.8 million), while the Group's combined ratio improved to 96.8% compared with 106.6% in 2015.

Arig's Gross written premiums increased to US\$ 245.4 million over the year (2015: US\$ 220.4 million) and the total investment income for the Group reached US\$ 19.3 million (2015: US\$ 14.3 million).

### The Market

### **Economic Situation**

Several political mega events dominated the news in 2016 and kept the world in a highly alert state. The US presidential election and the referendum in the United Kingdom on leaving the EU were surely the most prominent two. Politicians in continental Europe were preoccupied managing the consequences of the unprecedented high influx of refugees and asylum seekers, arriving mainly from the MENA region.

The devastating wars in Syria, Iraq, Libya and Yemen, which represents about one third of the MENA region's population, are also affecting all neighbouring countries on a much greater scale than Europe.

The world economy continued to be dominated by a historically low level of interest rates, low oil prices and slowly growing world trade.

The IMF estimated in its latest World Economic Outlook (Jan. 2017) an overall world output of 3.1% for 2016 (2015: 3.2%). Emerging Markets and developing countries are expected to grow by 4.1% in 2016, same level as 2015 against a growth of 1.8% (2015: 2.1%) in the advanced economies. China will remain at the top of the list with an expected growth of 6.7% (2015: 6.9%). A high growth of 6.6% is also expected for India; however, at a noticeable lower level than 2015 with 7.6%.

Growth has been constrained in the MENA region due to the impact of prolonged low oil prices, long-lasting conflicts and on-going security concerns.

Two of our core markets are expected to perform at a considerable lower level against 2015, the Kingdom of Saudi Arabia 1.4% (2015: 4.1%) and Turkey 2.9% (2015: 4%). Further, the growth in Sub-Saharan Africa is expected to drop to 1.4% against 3.4% in 2015.

In the USA, and contrary to earlier fears, the election of President Trump has triggered a broad-based rally in the financial markets, especially stock markets which has been fuelled by expectations of tax cuts, pro-business regulatory reforms and increased government spending. The US Dollar has appreciated sharply, while bond yields have increased across the board.

Post Brexit, domestic demand assisted UK to perform relatively strongly in the 3rd quarter 2016. The overall outlook for the UK in 2016 is 2% (2015: 2.2%). However, the effect of Brexit on the financial institutions, insurance and reinsurance market in Europe has yet to be resolved. A notable direct impact was a reduction of nearly 16% in the value of Sterling against the USD.

### Insurance & Reinsurance

The insurance and reinsurance industry is directly impacted by this global and regional economic and political environment. Particularly, the low level of interest rates environment coupled with an absence of mega insurance events is still attracting investors, although at a reducing scale.

Capital availability and regulatory change are also resulting in new reinsurance company formations in rapidly developing and promising markets such as China and India.

Lloyds stamp capacity is expected to reach - for the first time - GBP 30 billion. This represents an increase of 10% over 2016 levels, but this is largely due to the fall in the value of Sterling against the Dollar following the Brexit announcement as over 50% of Lloyd's premium income is in US Dollars.

Aon Benfield estimates that the global reinsurance capacity is now in excess of USD 590 billion, an increase of more than 4.4% over last year. This figure includes conventional reinsurance as well as alternative capital, which is increasing in dominance as a viable risk transfer mechanism.

Overall demand for reinsurance increased in 2016, but growth has been limited by both region and line of business. It is therefore expected that such combined capacity will be adequate to meet the increased reinsurance demand.

The continued focus of supervisory authorities on financial risk management processes as well as on increasing capital adequacy standards should further enhance demand for reinsurance in the near future, as the gap between rating agency assessments and regulatory capital requirements narrows.

Corporate M&A activity in the specialty insurance and reinsurance markets has accelerated strongly in the fourth quarter of 2016. Continued consolidation is expected to occur in 2017, given the current market climate.

According to recent analysis by Munich Re, 2016 suffered from USD 50 billion of global natural catastrophe losses, a four year high and an increase of 50% over 2015. Losses occurred in several regions and the causes were varied with no single large event causing enough damage to influence current global pricing levels. Renewal pricing impacts were mainly localised.

With political instability increasing around the globe, reinsurance is adapting to the evolving nature of political risks in an attempt to close the gaps in existing coverage. In addition, new technologies, big data and predictive analytics will continue to present both challenges and opportunities for insurers in the years ahead.

In our region, medical insurance will continue to be the fastest growing line of business fuelled by the introduction of new compulsory health insurance requirements. This will also remain the most powerful driver of insurance and reinsurance demand.

Reinsurance exposure is expected to grow at a faster pace than the MENA countries' GDP. The region's robust insurance market growth is seen as being primarily driven by compulsory schemes followed by a more stringent regulatory environment for insurers and relatively low natural catastrophe exposure (except for Turkey, Iran and Algeria), making this region attractive to global insurers and reinsurers.

Despite continued political instability and the economic slowdown in the wake of falling oil prices in the region, regulatory intervention following large property losses is easing pressure on reinsurance rates, terms and conditions.

### **Arig's Position**

Despite the challenging market conditions, flood losses in UAE and an increase in the 2015 fire loss at the prominent Address Hotel in Dubai, the overall technical return for the Group was US\$ 14.7 million (2015: US\$13.2 million) up 11.4% year—on-year basis. The margins of our non-life treaty business improved from a more or less negligible result in 2015 to US\$ 6.2 million with medical treaty business contributing US\$ 1.2 million (2015: US\$ 0.1 million). Our Lloyd's portfolio returned negative results due to our participation in two new start-up syndicates, however in the long run these syndicates will most likely generate more positive returns as it is normal for the syndicates to over reserve in the initial years. Our non-life facultative portfolio showed, as in the previous years, a healthy performance of US\$ 11.0 million (2015: US\$ 8.2million), particularly in property and engineering lines.

The life business was affected by a combination of a single large individual life policy loss and adverse experience from some of Arig's larger credit life schemes, which led to a negative technical result of the Life portfolio by US\$ 2.5 million. Remedial measures have been implemented to reverse this trend.

Our discontinued Takaful Re portfolio is also running off smoothly and this has additionally benefited our bottom line.

Gross written premiums were up by 11.3% for the year 2016, mainly driven by our continued diversification into the Lloyds market which has more than doubled in the last 12 months. This increase has largely offset the reduced volume in our core markets and business lines as the continued competitive market and unstable political environment hampers growth opportunities. Additionally, premium income reduced following the closure of our Takaful Re and the branches in Singapore and Labuan.

The Company also managed its operating expenses, where the expense ratio has been reduced by 10.5 percentage points compared with last year.

The most important development for Arig over the past several years has been the announcement by A.M. Best that our rating has been upgraded to A-, but this came in late December and was too late to have any effect on our 2016 portfolio.

While we continue to identify new products and opportunities, we are subject to the same market conditions that our clients and competitors face. Nevertheless, we are all determined to look for alternative solutions to the challenges at hand to maintain the Company's profitability.

Investment returns were better in 2016 as compared to the previous year. For a predominantly fixed income investor like Arig, the environment remained challenging. Money market rates and yields on government and corporate bonds continued to be low on a historic basis. Our well-executed strategy did however ensure that our investment income made a significant contribution to the overall group profit.

In view of the positive results achieved over the year in these difficult trading conditions, the Board is pleased to recommend a dividend of 5% subject to approval of the Central Bank of Bahrain.

### Outlook

Following subdued economic activity in 2016, the performance of emerging markets and developing economies in particular is expected to improve in 2017 and beyond. This is despite the uncertainties surrounding ramifications of the controversial incoming U.S. administration.

The World Economic Outlook (WEO) looks positive. The IMF recent update estimated an overall projected world output of 3.4% for 2017. Emerging Markets and developing countries are expected to grow by 4.5% in the same period. The WEO forecast expects a firming of oil prices following OPEC members and other producers' agreement to control supply. Regional economies still largely driven by oil revenues will start to benefit from the increasing price of oil. According to the OPEC Reference Basket, the price has increased steadily since February 2016 albeit from its lowest value in 10 years.

Despite these optimistic economic projections, the global reinsurance industry outlook remains challenging in view of the current political risks and over supply of capacity. While insurers and reinsurers are progressing cautiously, it is difficult to envisage major changes in the economic sentiment and any substantial reduction in overall reinsurance capacity. However, with the reducing margins in reinsurance profitability, it is unlikely that rate reductions will be tolerated in future. Risk acceptance practices and underwriting controls will very likely be adjusted to ensure that profitability is maintained.

Regional regulators are increasingly becoming aware of the financial risks arising from the current underwriting and reserving practices, and it is expected that insurers and reinsurers will be facing increasing scrutiny which may force review of the efficiencies of their deployed risk capital.

At Arig, we apply capital modelling techniques to ensure that our risk adjusted capital remains at appropriate levels.

In line with our objective to further diversify our book of business towards the much more controllable and therefore better performing facultative business, we are at the final stage of the establishment of Arig Insurance Management (DIFC) Limited (AIM) at the Dubai International Finance Centre in Dubai.

DIFC has positioned itself not only as an important reinsurance hub for the region, but also for business emanating from Africa. The majority of the leading reinsurance brokers are represented, in one way or another, at the DIFC. These brokers are controlling the placement of largely better performing corporate accounts, which should improve Arig's access to this business.

AlM should in addition add value to the Group by positioning itself, over the medium-term, as an attractive manager for cover-holder arrangements. Specialized Lloyd's products will be offered to our clients via these arrangements for the mutual benefit of all stakeholders.

Our recent upgrade of the Group's Financial Strength Rating to 'A- (Excellent)' by A.M. Best is not only a very important and necessary corner stone in respect of our future plans at DIFC, but it also allows us further access to business previously out of our reach because of minimum security requirements requested by supervisory authorities, particularly in Asian markets, where 'A' rating is a prerequisite.

Arig views Personal Lines as a major area for development to diversify away from purely commercial business. In recent times, 'digital disruption' has become a commonplace phrase littering industry commentaries and frequently cited as probably the biggest challenge to the insurance industry. The unchecked progress of technology has completely changed the ways in which consumers not only purchase but how they are made aware of their needs. Our sector has been relatively slow to respond to the potentials of using the masses of data captured and held on today's computer systems but we are now seeing this phenomenon driving product design, distribution, pricing and even underwriting. In 2016, Arig has concluded a partnership agreement with a pioneering Personal Lines technology company in order to complement our traditional reinsurance services with a fully integrated series of technology distribution solutions. We are also embedding Life and Healthcare offerings into the mix, thereby working towards 'one stop' employee benefit solutions for both individuals and corporates.

Our focus will remain on Arig's operational efficiencies, using our financial strength, market presence and third party relationships in providing new products, services and know how to our customers. We continue to see growth areas that have largely been underexplored. We believe that our first and foremost duty is to generate added value to our customers and shareholders.

### Acknowledgements

The Board takes this opportunity to express its gratitude to His Majesty the King, His Royal Highness the Prime Minister and His Royal Highness the Crown Prince for their wise leadership and encouragement for the insurance sector of the Kingdom of Bahrain. The Directors further extend their thanks to our business partners, clients, shareholders and the Central Bank of Bahrain for their support and cooperation throughout the year. The Directors also thank the retiring Group Management team and the rest of staff of the Arig Group for their commitment, professionalism and sincere efforts.

On behalf of the Board of Directors

Khalid Jassim Bin Kalban Chairman

13 February 2017



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CR No. 6220

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS Arab Insurance Group (B.S.C) PQ Box 26992 Manama, Kingdom of Bahrain

### Report on the audit of the consolidated financial statements

We have audited the accompanying consolidated financial statements of Arab Insurance Group (the Company) and its subsidiaries (together the "Group"), which comprise the consolidated statement of financial position as at 31 December 2016, and the consolidated statements of income, comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2016, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

Basis of opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements for the year ended 31 December 2016. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### Technical insurance provisions

Refer to Note 14 to the consolidated financial statements.

### Description

### We focused on this matter because:

the Group has significant Insurance provisions (representing 82% of total liabilities) relating to outstanding claims, claims that have been incurred at reporting date but have not yet been reported to the Group, and unearned premiums.

The valuation of outstanding claims and other insurance provisions is a key judgement area due to the level of subjectivity inherent in estimating the Impact of claims, in particular claims that have been incurred at reporting date but have not yet been reported to the Group.

### How the matter was addressed in our audit

### Our audit procedures included:

- testing the design and operating effectiveness of the key controls around reserving process, reported claims, unreported claims and unearned premium;
- reviewing a sample of outstanding claims and related reinsurance recoveries, focusing on those with most significant impact on the financial statements, to assess whether claims and related recoveries are appropriately estimated:



- assessing the key reserving assumptions including loss ratios, frequency and severity of claims, and reasonableness of estimates made by the Group. We also evaluated whether reserving was consistent in approach, with sufficient justification for changes in assumptions. We used our industry knowledge to benchmark the Group's reserving methodologies and estimates of losses. Our audit focused on lines of business with most inherent uncertainty. Furthermore, we were assisted by our own actuarial specialists to understand and evaluate Group's actuarial practice and provisions established. We also considered the work and findings of external actuarial experts engaged by the management to corroborate our own findings; and
- assessing the adequacy of the Group's disclosures related to technical insurance provisions by reference to relevant accounting standards.

### Impairment of insurance receivables and recoveries

Refer to Note 9 and 11 to the consolidated financial statements.

### Description

How the matter was addressed in our audit

### We focused on this matter because:

### the Group has significant insurance receivables from ceding companies and recoveries from reinsurance companies (representing 10% of total assets). The Group faces a risk of nonrecoverability of receivables and recoveries due · lo financial difficulties of the counter parties.

 estimation of the recoverable amount and determining the level of impairment allowance involves judgement and estimation uncertainty.

### Our audit procedures included

- testing the design and operating effectiveness of controls over the process of collection and identification of doubtful balances;
- checking reconciliation of statement of accounts and receipts subsequent to the year-end, focusing on those accounts with the most significant potential impact on the consolidated financial statements;
- challenging the Group's assumptions on the calculation of accrued premiums and assessing the recoverability thereof; and
- assessing the adequacy of the Group's disclosures related to insurance receivables, insurance deposits, accrued income, and impairment allowance by reference to relevant accounting standards.



### Valuation and Impairment of investments

Refer to Note 6 to the consolidated financial statements.

### Description

### How the matter was addressed in our audit

We focused on this matter because:

- of the significance of investments (representing 50% of total assets) andits contribution to the operations and performance of the Group. We don't consider these investments to be at high risk of significant misstatement, or to be subject to a significant risk of judgment because most of the investments comprise liquid, quoted investments.; and
- the Group makes subjective judgments over both timing of recognition of impairment of available-for-sale investments and the estimation of the amount of such impairment.

Our audit procedures included:

- testing the design and operating effectiveness of controls over the process of identification and assessment of equity and debt securities for impairment;
- testing the valuation of quoted securities by agreeing the prices used in the valuation to independent sources;
- examining whether the Group has identified all available-for-sale investments that have experienced a decline in fair value below cost;
- assessing if there has been a default event or significant drop in rating of individual debt security;
- evaluating whether the Group's application of the significant or prolonged test is consistent with the relevant accounting standard; and
- assessing the adequacy of the Group's disclosures related to classification and impairment of investments by reference to relevant accounting standards.

### Other information

The board of directors is responsible for the other information. The other information comprises the annual report, but does not include the consolidated financial statements and our auditors' report thereon. Prior to the date of this auditors' report, we obtained the Directors' report and the remaining sections of the annual report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we have obtained prior to the date of this auditors' report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



### Responsibilities of board of directors for the consolidated financial statements

The Board of Directors is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as the board of directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the board of directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the board of directors, either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

### Auditors' Responsibilities for the Audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements,
  whether due to fraud or error, design and perform audit procedures responsive to those risks, and
  obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk
  of not detecting a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
  override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
- Conclude on the appropriateness of board of directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



 Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit.
 We remain solely responsible for our audit opinion.

We communicate with those board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on other regulatory requirements

As required by the Bahrain Commercial Companies Law and Volume 3 of the Central Bank of Bahrain (CBB) Rule Book, we report that:

- a) the Company has maintained proper accounting records and the consolidated financial statements are in agreement therewith;
- b) the financial information contained in the directors' report is consistent with the consolidated financial statements;
- c) we are not aware of any violations during the year of the Bahrain Commercial Companies Law, the Central Bank of Bahrain and Financial Institutions Law, the Rule Book (Volume 3, applicable provisions of Volume 6 and CBB directives), the CBB Capital Markets Regulations and associated Resolutions, the Bahrain Bourse rules and procedures or the terms of the Company's memorandum and articles of association that would have had a material adverse effect on the business of the Company or on its financial position; and
- d) satisfactory explanations and information have been provided to us by management in response to all our requests.

KPMG

The engagement partner on the audit resulting in this independent auditors' report is Jaffar Al Qubalti.

KPMG Fakhro Partner Registration No. 83 13 February 2017

### **CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2016**

### (In thousands of U.S. Dollars)

|   | Note   | 2016               | 2015              |
|---|--------|--------------------|-------------------|
| ASSETS                                    |        |                    |                   |
| One hand hands had a see                  | F      | 400.400            | 400.700           |
| Cash and bank balances                    | 5<br>6 | 180,460            | 198,769           |
| Investments Accrued income                | 8      | 554,660            | 545,459           |
| Insurance receivables                     | 9      | 101,610<br>108,402 | 71,322<br>116,022 |
| Insurance deposits                        | 10     | 28,086             | 37,017            |
| Deferred policy acquisition costs         | 10     | 17,800             | 20,400            |
| Reinsurers' share of technical provisions | 11     | 83,818             | 65,850            |
| Other assets                              | 12     | 17,991             | 21,987            |
| Property and equipment                    | 13     | 21,588             | 22,236            |
| r repetty and equipment                   |        | <u> </u>           |                   |
|   |        | 1,114,415          | 1,099,062         |
| LIABILITIES                               |        |                    |                   |
| Technical provisions                      | 14     | 673,681            | 679,543           |
| Insurance payables                        | 17     | 61,571             | 44,606            |
| Borrowings                                | 18     | 41,000             | 44,000            |
| Other liabilities                         | 19     | 45,349             | 51,933            |
|   |        | 821,601            | 820,082           |
| EQUITY                                    |        |                    |                   |
| Attributable to shareholders of parent    | 20     |                    |                   |
| company                                   |        | 1                  |                   |
| Share capital                             |        | 220,000            | 220,000           |
| Treasury stock                            |        | (14,793)           | (14,793)          |
| Reserves                                  |        | 37,684             | 33,750            |
| Retained earnings                         |        | 13,743             | 5,291             |
|   |        | 256,634            | 244,248           |
| Non-controlling interests                 | 21     | 36,180             | 34,732            |
|   |        | 292,814            | 278,980           |
|   |        | 1,114,415          | 1,099,062         |

These consolidated financial statements were approved by the Board of Directors on 13 February 2017 and signed on its behalf by:

Khalid J. Bin Kalban Chairman Dr. Fouad A A Alfalah Vice Chairman Yassir Albaharna Chief Executive Officer

### CONSOLIDATED STATEMENT OF INCOME FOR THE YEAR ENDED 31 DECEMBER 2016

(In thousands of U.S. Dollars)

|   | Note     | 2016                                       | 2015                                      |
|---|----------|--|---|
| Gross premiums written  |          | 245,431                                    | 220,442                                   |
| Net earned premiums Claims and related expenses Policy acquisition costs Investment income attributable to insurance funds  | 23       | 180,503<br>(119,412)<br>(46,370)<br>11,123 | 219,924<br>(148,259)<br>(58,422)<br>8,542 |
| Operating expenses  | 24       | (17,508)                                   | (21,012)                                  |
| Underwriting result   | 22       | 8,336                                      | 773                                       |
| Investment income attributable to shareholders' funds<br>Operating expenses – non underwriting activities<br>Borrowing cost | 23<br>24 | 8,166<br>(8,042)<br>(866)                  | 5,752<br>(7,544)<br>(416)                 |
| Other income Other expenses and provisions  | 25<br>26 | 5,516<br>(2,959)                           | 5,945<br>(12,134)                         |
| Profit (loss) for the year  | t        | 10,151                                     | (7,624)                                   |
| Attributable to:  |          |  |   |
| Non-controlling interests   |          | 989  | (3,203)                                   |
| Shareholders of parent company  |          | 9,162                                      | (4,421)                                   |
|   | İ        | 10,151                                     | (7,624)                                   |
| Earnings per share attributable to shareholders (basic and diluted):  | 27 US\$  | 0.05                                       | (0.02)                                    |

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2016

(In thousands of U.S. Dollars)

|   | 2016   | 2015     |
|---|--------|----------|
| Profit (loss) for the year  | 10,151 | (7,624)  |
| Other comprehensive income  |        |          |
| Items that will be reclassified to profit or loss: Changes on remeasurement of available for sale investments | 1,101  | (6,382)  |
| Transfers for recognition of losses on disposal of available for sale investments                             | 2,262  | 477      |
| Other comprehensive income  | 3,363  | (5,905)  |
| Total comprehensive income  | 13,514 | (13,529) |
| Attributable to:  |        |          |
| Non-controlling interests   | 1,128  | (3,130)  |
| Shareholders of parent company  | 12,386 | (10,399) |
|   | 13,514 | (13,529) |

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2016

### (In thousands of U.S. Dollars)

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Net profit for the year Changes on remeasurement of available for sale investments

Transfers for recognition of losses on disposal of available for sale investments

Total comprehensive income for the year Transfer of net depreciation on revalued property Transfer to non-distributable reserves Adjustment for minority's share of subsidiary

Balances at 31 December 2016

Parent company balances at 31 December 2016

| -               | ing equity                           | 32 278,980 | 10,151 | 124 1,101 | 15 2,262 | 1,128 13,514 |       |       | 320 320 | APO 000 044 |
|-----------------|--------------------------------------|------------|--------|-----------|----------|--------------|-------|-------|---------|-------------|
| L               | non-<br>controlling<br>interests     | 34,732     |        |           |          | 1.           |       |       | n       | 36 180      |
| Attributable to | shareholders<br>of parent<br>company | 244,248    | 9,162  | 977       | 2,247    | 12,386       | •     | •     | •       | 256 634     |
|                 | Retained                             | 5,291      | 9,162  | •         | •        | 9,162        | 184   | (894) | •       | 13 743      |
|                 | Total                                | 33,750     | •      | 716       | 2,247    | 3,224        | (184) | 894   | •       | 37.684      |
| Reserves        | Property<br>revaluation              | 5,745      | •      | •         | •        |              | (184) | •     | •       | 5.564       |
| Res             | Investment<br>revaluation            | (5,195)    | 4      | 977       | 2,247    | 3,224        | ı     |       | •       | (1.971)     |
|                 | Legai                                | 33,200     | ,      | •         | •        | •            |       | 894   | •       | 34.094      |
|                 | Treasury<br>stock                    | (14,793)   | •      |           | •        |              |       | ı     | •       | (14.793)    |
|                 | Share                                | 220,000    | •      | •         | 1        |              | ı     | b     |         | 220.000     |

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# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2015

### (In thousands of U.S. Dollars)

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Balances at 31 December 2015

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| Chara   | Troopriso |        | Rese                      | Reserves             |         | 7        | Attributable to                   | Non-        | Total    |
|---------|-----------|--------|---------------------------|----------------------|---------|----------|-----------------------------------|-------------|----------|
| capital | stock     | Legal  | Investment<br>revaluation | Property revaluation | Total   | earnings | shareholders of<br>parent company | controlling | equity   |
| 220,000 | (14,793)  | 33,144 | 783                       | 5,930                | 39,857  | 19,485   | 264,549                           | 37,862      | 302,411  |
|         |           |        |                           |                      |         |          |                                   |             |          |
| 1       |           | 4      | 1                         |                      |         | (4,421)  | (4,421)                           | (3,203)     | (7,624)  |
| 1       | •         | 1      | (6,311)                   | ı                    | (6,311) | 1        | (6,311)                           | (71)        | (6,382)  |
| ,       | •         | 4      | 333                       | ·                    | 333     | 1        | 333                               | 144         | 477      |
|         | 1         | 4      | (5,978)                   |                      | (5,978) | (4,421)  | (10,399)                          | (3,130)     | (13,529) |
| •       | •         | •      |                           |                      | •       | (9,902)  | (6,902)                           | ,           | (9,902)  |
| •       | .1        | 1      | •                         | (185)                | (185)   | 185      | ٠                                 | c           |          |
| •       | ď         | 56     | •                         |                      | 99      | (26)     | •                                 | •           | 1        |
| 220,000 | (14,793)  | 33,200 | (5,195)                   | 5,745                | 33,750  | 5,291    | 244,248                           | 34,732      | 278,980  |
| 220,000 | (14,793)  | 33,041 | (5,190)                   | 5,745                | 33,596  | 5,445    | 244,248                           |             | 244,248  |

### 9. INSURANCE RECEIVABLES (Contd.)

The individually impaired receivables mainly relate to counter party in financial difficulty. The ageing of these receivables is as follows:

Over two years

| 00    |
|-------|
| 2015  |
| 5,103 |
| 5,103 |
|       |

The aging analysis of receivables that are past due and not considered impaired is as follows:

Upto 6 months 6 to 12 months

| US\$ '0 | 00     |
|---------|--------|
| 2016    | 2015   |
| 4,536   | 3,304  |
| 12,731  | 14,668 |
| 17,267  | 17,972 |

### 10. INSURANCE DEPOSITS

Balances due:

- Within 12 months
- After 12 months

| US\$ '( | 000    |
|---------|--------|
| 2016    | 2015   |
| 22,000  | 28,521 |
| 6,086   | 8,496  |
| 28,086  | 37,017 |

Movements in the Group's provision for impaired deposits are as follows:

At 1 January Provision for / (write back of) impairment Impaired deposits written off

31 December

| 00    |
|-------|
| 2015  |
| 3,666 |
| (172) |
| •     |
| 3,494 |
|       |

The individually impaired deposits mainly relate to counter parties in financial difficulty. The ageing of these deposits is as follows:

Under ten years Over ten years

| US\$ '0 | 000    |
|---------|--------|
| 2016    | 2015   |
| 4,899   | 2,564  |
| 6,284   | 8,855  |
| 11,183  | 11,419 |

### 10. INSURANCE DEPOSITS (Contd.)

The ageing analysis of deposits that are past due and not considered impaired is as follows:

Up to 1 year 1 to 3 years

| US\$            | '000            |
|-----------------|-----------------|
| 2016            | 2015            |
| 6,233<br>16,684 | 8,970<br>22,589 |
| 22,917          | 31,559          |

### 11. REINSURERS' SHARE OF TECHNICAL PROVISIONS

### General insurance business

- Claims outstanding
- Unreported claims
- Deferred retrocession premium reserve

### Life insurance business

- Claims outstanding
- Unreported claims

| US\$                                 | '000                                 |
|--------------------------------------|--------------------------------------|
| 2016                                 | 2015                                 |
| 38,669<br>18,172<br>26,858<br>83,699 | 37,738<br>14,674<br>13,304<br>65,716 |
| 21<br>98                             | 20<br>114                            |
| 83,818                               | 134<br>65,850                        |

### 12. OTHER ASSETS

Intangible assets:

- Computer software

Less: Accumulated amortisation

Net intangible assets

Other assets due within 12 months:

- Collateralised cash deposits
- Prepayments and other receivables

| US\$ '000       |                 |  |  |  |  |
|-----------------|-----------------|--|--|--|--|
| 2016            | 2015            |  |  |  |  |
| 9,593           | 9,530           |  |  |  |  |
| 9,593           | 9,530           |  |  |  |  |
| (9,245)         | (9,019)         |  |  |  |  |
| 348             | 511             |  |  |  |  |
| 12,246<br>5,397 | 19,104<br>2,372 |  |  |  |  |
| 17,643          | 21,476          |  |  |  |  |
| 17,991          | 21,987          |  |  |  |  |

Movement in intangible assets : Net book value at 1 January

- Additions
- Amortisation charge
- Disposal

Net book value at 31 December

| US\$                      | '000                    |
|---------------------------|-------------------------|
| 2016                      | 2015                    |
| 511<br>70<br>(232)<br>(1) | 781<br>39<br>(309)<br>- |
| 348                       | 511                     |

Collateralised cash deposits have been pledged as security for reinsurance letters of credit and guarantees.

### 13. PROPERTY AND EQUIPMENT

|   | US\$ '000 |          |  |
|---|-----------|----------|--|
|   | 2016      | 2015     |  |
| Land  | 2,469     | 2,469    |  |
| Building  | 19,182    | 19,182   |  |
| Work in progress                                    | -         | 19       |  |
| Information systems, furniture, equipment and other | 10,592    | 10,679   |  |
|   | 32,243    | 32,349   |  |
| Less: Accumulated depreciation                      | (10,655)  | (10,113) |  |
|   | 21,588    | 22,236   |  |
| Movements in property and equipment                 |           |          |  |
| Net book value at 1 January                         | 22,236    | 27,462   |  |
| - Revaluation of property                           | -         | (4,850)  |  |
| - Additions   | 365       | 532      |  |
| - Disposals   | (37)      | (19)     |  |
| - Depreciation charge                               | (976)     | (889)    |  |
| Maltagliant   |           |          |  |
| Net book value at 31 December                       | 21,588    | 22,236   |  |

Land and Building comprises the head office property owned and occupied by the Company since 1984 and also includes office premises of the subsidiary Takaful Re Limited in Dubai, U.A.E.

### 14. TECHNICAL PROVISIONS

Technical provisions comprise:

### General insurance business Claims outstanding

Unreported losses Unearned premiums

### Life insurance business

Claims outstanding Unreported losses Unearned premiums

| US\$                          | '000                          |
|-------------------------------|-------------------------------|
| 2016                          | 2015                          |
| 279,957<br>177,783<br>153,266 | 298,985<br>192,072<br>109,828 |
| 611,006                       | 600,885                       |
| 14,638<br>40,378<br>7,659     | 17,976<br>52,996<br>7,686     |
| 62,675                        | 78,658                        |
| 673,681                       | 679,543                       |

The mean term of reserves is 2.9 years and 2.7 years for non-life and life business respectively.

### 15. **CLAIMS DEVELOPMENT**

The table below shows the incurred gross and net claims including unreported losses computed with reference to earned premiums, compared with previous estimates for the last 5 years:

|   | US\$ '000 |                               |           |           |          |         |           |
|---|-----------|-------------------------------|-----------|-----------|----------|---------|-----------|
|   |           | Underwriting year             |           |           |          |         |           |
|   | 2011      | 2011 2012 2013 2014 2015 2016 |           |           |          |         |           |
| Gross   |           |                               |           |           |          |         |           |
| Estimate of incurred claims costs:              |           |                               |           |           |          |         |           |
| <ul> <li>At end of underwriting year</li> </ul> | 128,402   | 113,735                       | 112,367   | 106,448   | 101,570  | 74,463  |           |
| - One year later                                | 205,558   | 178,609                       | 190,431   | 182,358   | 175,247  | -       |           |
| - Two years later                               | 210,058   | 185,776                       | 192,492   | 186,928   | -        | -       |           |
| - Three years later                             | 218,371   | 179,510                       | 190,167   | •         | -        | -       |           |
| - Four years later                              | 218,009   | 180,033                       | -         | ٠         | •        | -       |           |
| - Five years later                              | 214,904   | •                             | •         | •         | •        |         |           |
| Current estimate of incurred                    |           |                               |           |           |          |         |           |
| claims  | 214,904   | 180,033                       | 190,167   | 186,928   | 175,247  | 74,463  | 1,021,742 |
| Cumulative payments to date                     | (187,102) | (144,818)                     | (142,308) | (120,513) | (73,565) | (4,599) | (672,905) |
| Liability recognised                            | 27,802    | 35,215                        | 47,859    | 66,415    | 101,682  | 69,864  | 348,837   |
|   |           |                               |           |           |          |         |           |
| Liability in respect of prior years             |           |                               |           |           |          |         |           |
| Total liability included in the                 |           |                               |           |           |          |         | 163,919   |
| statement of financial position                 |           |                               |           |           |          |         | 512,756   |

|  |           |           |           |           |          |         | 1         |
|--|-----------|-----------|-----------|-----------|----------|---------|-----------|
| Total liability included in the<br>statement of financial position |           |           |           |           |          |         | 512,756   |
|  | 2011      | 2012      | 2013      | 2014      | 2015     | 2016    | Total     |
| <u>Net</u>   |           |           |           |           |          |         |           |
| Estimate of incurred claims costs:                                 |           |           |           |           |          |         |           |
| <ul> <li>At end of underwriting year</li> </ul>                    | 112,047   | 108,594   | 110,213   | 102,592   | 98,169   | 66,195  |           |
| - One year later   | 175,123   | 166,667   | 182,910   | 174,824   | 165,317  |         |           |
| - Two years later  | 181,617   | 175,275   | 182,685   | 178,752   |          |         |           |
| - Three years later  | 186,925   | 169,531   | 179,862   |           |          |         |           |
| - Four years later   | 186,389   | 170,156   |           |           | •        | •       |           |
| - Five years later   | 183,704   | -         | -         | -         | -        | -       |           |
| Current estimate of incurred                                       |           |           |           |           |          |         |           |
| claims   | 183,704   | 170,156   | 179,862   | 178,752   | 165,317  | 66,195  | 943,986   |
| Cumulative payments to date  | (156,045) | (135,417) | (132,508) | (119,514) | (38,117) | (6,126) | (587,727) |
| Liability recognised   | 27,659    | 34,739    | 47,354    | 59,238    | 127,200  | 60,069  | 356,259   |
| Liability in respect of prior years                                |           |           |           |           |          |         | 00 F27    |
| Total liability included in the                                    |           |           |           |           |          |         | 99,537    |
| statement of financial position                                    |           |           |           |           |          |         | 455,796   |

### 16. MOVEMENTS IN INSURANCE LIABILITIES AND ASSETS

| 2016   |
|--|
| Claims Claims outstanding Unreported losses  |
| Total at beginning of year   |
| Change in provision during the year Claims settled during the year                     |
| Balance at end of year   |
| Unearned premium At beginning of year Change in provision during the year              |
| Balance at end of year   |
| Accrued insurance premium At beginning of year Movement during the year                |
| Balance at end of year   |
| Deferred policy acquisitions costs<br>At beginning of year<br>Movement during the year |
| Balance at end of year   |

|           | US\$ '000   |           |  |
|-----------|-------------|-----------|--|
| Gross     | Reinsurance | Net       |  |
| 316,961   | 37,758      | 279,203   |  |
| 245,068   | 14,788      | 230,280   |  |
| 562,029   | 52,546      | 509,483   |  |
| 125,448   | 3,478       | 121,970   |  |
| (174,721) | 936         | (175,657) |  |
| 512,756   | 56,960      | 455,796   |  |
| 117,514   | 13,304      | 104,210   |  |
| 43,411    | 13,554      | 29,857    |  |
| 160,925   | 26,858      | 134,067   |  |
| 75,916    | 6,941       | 68,975    |  |
| 36,938    | 6,561       | 30,377    |  |
| 112,854   | 13,502      | 99,352    |  |
| 21,014    | 614         | 20,400    |  |
| (1,944)   | 656         | (2,600)   |  |
| 19,070    | 1,270       | 17,800    |  |

| 2015 Claims Claims outstanding Unreported losses                                       |
|--|
| Total at beginning of year   |
| Change in provision during the year Claims settled during the year                     |
| Balance at end of year   |
| Unearned premium<br>At beginning of year<br>Change in provision during the year        |
| Balance at end of year   |
| Accrued insurance premium<br>At beginning of year<br>Movement during the year          |
| Balance at end of year   |
| Deferred policy acquisitions costs<br>At beginning of year<br>Movement during the year |
| Balance at end of year   |

| US\$ '000 |             |           |  |  |
|-----------|-------------|-----------|--|--|
| Gross     | Reinsurance | Net       |  |  |
|           |             |           |  |  |
| 348,262   | 46,860      | 301,402   |  |  |
| 214,947   | 12,222      | 202,725   |  |  |
| 563,209   | 59,082      | 504,127   |  |  |
| 183,273   | 2,707       | 180,566   |  |  |
| (184,453) | (9,243)     | (175,210) |  |  |
| 562,029   | 52,546      | 509,483   |  |  |
|           |             |           |  |  |
| 144,422   | 12,966      | 131,456   |  |  |
| (26,908)  | 338         | (27,246)  |  |  |
| 117,514   | 13,304      | 104,210   |  |  |
|           |             |           |  |  |
| 94,223    | 8,498       | 85,725    |  |  |
| (18,307)  | (1,557)     | (16,750)  |  |  |
| 75,916    | 6,941       | 68,975    |  |  |
|           |             |           |  |  |
| 24,659    | 207         | 24,452    |  |  |
| (3,645)   | 407         | (4,052)   |  |  |
| 21,014    | 614         | 20,400    |  |  |

### 17. INSURANCE PAYABLES

Due Within 12 months

| US\$ '( | 000    |
|---------|--------|
| 2016    | 2015   |
| 61,571  | 44,606 |
| 61,571  | 44,606 |

### 18. BORROWINGS

Balances Due:
- Within 12 months

| US\$ '000 |        |  |  |  |
|-----------|--------|--|--|--|
| 2016      | 2015   |  |  |  |
| 41,000    | 44,000 |  |  |  |
| 41,000    | 44,000 |  |  |  |

Borrowings amounting to US\$ 41 million (2015: US\$ 44 million) are secured by debt securities amounting to US\$ 51.6 million (2015: US\$ 56.1 million). The effective interest rate on the borrowings was 2.27% (2015:1.7%)

### 19. OTHER LIABILITIES

Post-employment benefits (note 28) Reinsurance premiums accrued Accrued expense Dividends payable Employee long-term incentives Other

Balances due:

- Within 12 months
- After 12 months

| US\$   | US\$ '000 |  |  |
|--------|-----------|--|--|
| 2016   | 2015      |  |  |
| 12,398 | 14,236    |  |  |
| 5,906  | 8,619     |  |  |
| 5,984  | 7,978     |  |  |
| 2,517  | 2,579     |  |  |
| 2,977  | 4,902     |  |  |
| 15,567 | 13,619    |  |  |
| 45,349 | 51,933    |  |  |
| 29,974 | 32,795    |  |  |
| 15,375 | 19,138    |  |  |
| 45,349 | 51,933    |  |  |

### 20. SHAREHOLDERS' EQUITY

### i) Share capital:

### a) Composition:

**Authorised** 

500 million ordinary shares of US\$ 1 each

Issued, Subscribed & Fully Paid-up

220 million (2015: 220 million) ordinary shares of US\$ 1 each

| US\$ '000        |         |  |  |  |
|------------------|---------|--|--|--|
| <b>2016</b> 2015 |         |  |  |  |
| 500,000          | 500,000 |  |  |  |
|                  |         |  |  |  |
|                  |         |  |  |  |
| 220,000          | 220,000 |  |  |  |

### 20. SHAREHOLDERS' EQUITY (Contd.)

### b) Major Shareholders

Shareholders who have an interest of 5% or more of the outstanding and issued shares are as shown below:

| Name   | Nationality   | ionality No. of shares (in millions) |              | Alltetanding |             | % of total issued shares |            |
|--|---------------|--------------------------------------|--------------|--------------|-------------|--------------------------|------------|
|  |               | 2016                                 | 2015         | 2016         | 2015        | 2016                     | 2015       |
| Central Bank of Libya<br>Emirates Investment | Libya         | 31.8                                 | 31.8         | 16.1         | 16.1        | 14.4                     | 14.4       |
| Authority<br>General Pension & Social        | UAE           | 30.5                                 | 30.5         | 15.4         | 15.4        | 13.9                     | 13.9       |
| Security Authority Kuwait Investment         | UAE           | 27.5                                 | 27.5         | 13.9         | 13.9        | 12.5                     | 12.5       |
| Authority<br>Emirates Development Bank       | Kuwait<br>UAE | 20.0<br>11.0                         | 20.0<br>11.0 | 10.1<br>5.6  | 10.1<br>5.6 | 9.1<br>5.0               | 9.1<br>5.0 |

### c) Shareholding pattern

The shareholding pattern in the outstanding shares of the Company is as follows:

| Shares   | No. of shares<br>(in millions) |                               |                      |                      |                             | outstanding<br>ares         |
|--|--------------------------------|-------------------------------|----------------------|----------------------|-----------------------------|-----------------------------|
|  | 2016                           | 2015                          | 2016                 | 2015                 | 2016                        | 2015                        |
| Less than 1%<br>1% to 5%<br>5% to 10%<br>10% and above | 49.0<br>28.2<br>11.0<br>109.8  | 40.1<br>37.1<br>11.0<br>109.8 | 4,540<br>6<br>1<br>4 | 4,600<br>4<br>1<br>4 | 24.8<br>14.3<br>5.6<br>55.4 | 20.3<br>18.7<br>5.6<br>55.4 |

### ii) Treasury stock:

The company held 21,967,818 of its own shares at 31 December 2016 (2015: 21,967,818 shares) and is carried at cost US\$ 14,793,000 (2015: US\$ 14,793,000).

### iii) Legal reserve:

In accordance with applicable legal provisions and Articles of Association, the Group is required to set aside 10% of net profits each year to build a Legal Reserve up to a maximum of 100% of the paid up value of its share capital.

### iv) Investment revaluation reserve:

Investment Revaluation Reserve comprises gains or losses arising from remeasurement of available for sale investment assets. These gains or losses are carried in the reserve until the assets are disposed of, at which time the gains or losses are included in income.

### v) Property revaluation reserve:

Property Revaluation Reserve represents the difference between the cost of buildings less accumulated depreciation and their fair values. Further, the difference between depreciation based on the revalued carrying amounts and the depreciation based on original cost of the property is transferred directly from Property Revaluation Reserve to Retained Earnings.

### 20. SHAREHOLDERS' EQUITY (Contd.)

### vi) Capital management:

The Group's total capital comprises paid-up capital, legal reserve and retained earning less treasury shares. The Group's policy is to maintain a strong capital base so as to maintain client, investor and market confidence and to sustain future development of the business. The parent company is regulated by Central Bank of Bahrain, which sets and monitors capital requirement for the parent company. Central Bank of Bahrain (CBB) requires the parent company to compute the solvency margin requirement in accordance with provisions of the CBB Rule Book. The Company is in compliance with the required margin of solvency.

Additionally, the Company manages its capital adequacy on an evaluation of its capital requirement through risk based capital models.

### 21. NON-CONTROLLING INTERESTS

At 1 January
Share of comprehensive income
Minority interest in subsidiary
At 31 December

| US\$ '000 |         |  |
|-----------|---------|--|
| 2016      | 2015    |  |
| 34,732    | 37,862  |  |
| 1,128     | (3,130) |  |
| 320       |         |  |
| 36,180    | 34,732  |  |

### SEGMENT INFORMATION 22.

# i) ANALYSIS OF REVENUE BY PRIMARY BUSINESS SEGMENT:

Engineering, Marine, Accident, Whole Account & other classes. Life business mainly involves short term group life policies and long term life policies. Life portfolio does not contain investment linked policies. The Group's reinsurance business consists of two main business segments, Non-life and Life. Non-life business primarily consists of Property,

|  |          |             |         |          | 000. \$SN                   |          |            |           |          |
|--|----------|-------------|---------|----------|-----------------------------|----------|------------|-----------|----------|
|  |          |             |         | Year end | Year ended 31 December 2016 | er 2016  |            |           |          |
|  |          |             | No      | Non-life |                             |          | Life       | ø         | L        |
|  | Property | Engineering | Marine  | Accident | Whole                       | Others   | Short term | Long term |          |
| REVENUES:  |          | !           |         |          |                             |          |            |           |          |
| Gross premiums written                                     | 40,754   | 20,947      | 9,768   | 9,041    | 113,593                     | 30,937   | 19,954     | 437       | _        |
| Outward reinsurance premiums                               | (209'9)  | (3,698)     | (1,223) | (449)    | (26,078)                    | 1,296    | (265)      | •         |          |
| Change in uneamed premiums – gross                         | 4,215    | 2,775       | 1,649   | 1,600    | (32,542)                    | (8,493)  | 322        | (89)      |          |
| Change in uneamed premiums – reinsurance                   | 1,243    | 1,228       | 483     | 110      | 1,242                       | (1,437)  | (231)      | •         |          |
| Net earned premiums  | 39,605   | 21,252      | 10,677  | 10,302   | 56,215                      | 22,303   | 19,780     | 369       |          |
| Investment income attributable to insurance funds          | 3,457    | 1,847       | 1,085   | 992      | 220                         | 1,466    | 1,035      | 1,021     |          |
|  | 43,062   | 23,099      | 11,762  | 11,294   | 56,435                      | 23,769   | 20,815     | 1,390     |          |
| COSTS AND EXPENSES:  |          |             |         |          |                             |          |            |           |          |
| Gross claims paid  | (40,163) | (18,159)    | (8,495) | (8,472)  | (36,312)                    | (24,704) | (21,541)   | (16,875)  | <u>۔</u> |
| Claims recovered from reinsurers                           | 498      | 536         | 399     | 84       | (3,793)                     | 856      | 485        | •         |          |
| Change in provision for outstanding claims – gross         | 6,878    | 4,841       | 4,333   | 49       | 22,584                      | 6,479    | (332)      | 3,555     |          |
| Change in provision for outstanding claims -               | 1        | 0           | 000     | î        | 3                           | 7        |            |           |          |
| reinsurance  | 1,296    | (338)       | (1,000) | (242)    | (01)                        | (1,304)  | ' 6        | ' 6       |          |
| Change in provision for unreported losses – gross          | 13,/04   | (448)       | 2,5/3   | 981      | (21,623)                    | 3,277    | 1,463      | Z/0'LL    |          |
| Change in provision for unreported losses –<br>reinsurance | (356)    | 233         | 471     | (14)     | (279)                       | (755)    | 74         | (9)       |          |
| Claims and related expenses                                | (18,141) | (13,335)    | (1,785) | (8,402)  | (39,433)                    | (16,211) | (19,851)   | (2,254)   | ľ        |
| Policy acquisition costs                                   | (10,784) | (6.713)     | (3.475) | (2.048)  | (19.881)                    | (1.822)  | (707)      | 295       |          |
| Policy acquisition costs recovered from reinsurers         | 1,306    |             | 456     | 194      |                             | (999)    | ,          | •         |          |
| Change in deferred policy acquisition costs - gross        | (1,838)  | (382)       | (469)   | (923)    | (365)                       | 1,332    | (105)      | 9         |          |
| Change in deferred policy acquisition costs – reinsurance  | (326)    | (483)       | (186)   | (55)     | •                           | 396      | •          | •         |          |
| Policy acquisition costs                                   | (11,642) | (6,705)     | (3,674) | (2,832)  | (20,246)                    | (160)    | (812)      | 304       | Ц        |
| Operating expenses   | (6,371)  | (2,238)     | (1,539) | (1,640)  | (445)                       | (2,546)  | (2,326)    | (403)     |          |
| Underwriting result  | 6,908    | 821         | 4,764   | (1,580)  | (3,689)                     | 4,252    | (2,174)    | (996)     | Ц        |
|  |          |             |         |          |                             |          |            |           |          |

(1,725) 10,214

(632)

(119,412)

(45, 135)

2,166 (2,747) (654)

(46,370)

(17,508)8,336

(935) 48,387

(174,721)

191,626

11,123

245,431 (37,024) (30,542) 2,638 180,503

Total

## 22. SEGMENT INFORMATION (Contd.)

# i) ANALYSIS OF REVENUE BY PRIMARY BUSINESS SEGMENT:

|   |          |             |          |          | 000, \$SD                   |          |            |           |           |
|---|----------|-------------|----------|----------|-----------------------------|----------|------------|-----------|-----------|
|   |          |             |          | Year end | Year ended 31 December 2015 | er 2015  |            |           |           |
|   |          |             | No       | Non-life |                             |          | Life       |           |           |
|   | Property | Engineering | Marine   | Accident | Whole                       | Others   | Short term | Long term | Total     |
| REVENUES:<br>Gross premiums written   | 52,557   | 27,384      | 14,876   | 14,765   | 50,186                      | 32,459   | 27.676     | 539       | 220.442   |
| Outward reinsurance premiums  | (4,995)  | (3,039)     | (297)    | (143)    | (6,252)                     | (2,269)  | (554)      | (3)       | (17,552)  |
| Change in uneamed premiums – gross  | 2,412    | 2,530       | 1,202    | 1,727    | 18,953                      | (3,022)  | (1,629)    | 36        | 22,209    |
| Change in uneamed premiums – reinsurance  | 25       | (89)        | 99       | 7        | (6,885)                     | 1,459    | 225        | 1         | (5,175)   |
| Net earned premiums   | 50,031   | 26,807      | 15,811   | 16,356   | 56,002                      | 28,627   | 25,718     | 572       | 219,924   |
| Investment income attributable to insurance funds   | 2,531    | 1,255       | 854      | 375      | 185                         | 1,562    | 726        | 1,054     | 8,542     |
|   | 52,562   | 28,062      | 16,665   | 16,731   | 56,187                      | 30,189   | 26,444     | 1,626     | 228,466   |
| COSTS AND EXPENSES:   | 1000 11, | 10000000    | 100000   | 100.00   | 000                         | 1        | 1          |           |           |
| Gross claims paid<br>Claims recovered from reinsurers   | (35,936) | (18,0/8)    | (70,922) | (12,249) | (38,860)                    | (27,786) | (17,625)   | (2,997)   | (184,453) |
| Change in provision for outstanding claims – gross  | 28,562   | 5,306       | 6,483    | 2,294    | (6,188)                     | 8,166    | (194)      | (777)     | 43,652    |
| Change in provision for outstanding claims –  |          |             |          |          |                             |          |            |           |           |
| reinsurance<br>Change in gradicion for consoled leaves  | (2,341)  | (367)       | (1,537)  | (76)     | 2                           | (1,843)  | (45)       | (1)       | (6,208)   |
| Change in provision for unreported losses – gross Change in provision for unreported losses – | (0,490)  | (3,412)     | 070      | 403      | (202)                       | (3,104)  | (124)      | 2,495     | (12,/01)  |
| reinsurance   | 273      | 282         | 64       | (31)     | (279)                       | 1,973    | (73)       | (1)       | 2,208     |
| Claims and related expenses   | (36,166) | (15,918)    | (8,080)  | (9,487)  | (36,236)                    | (22,451) | (18,640)   | (1,281)   | (148,259) |
| Policy acquisition costs  | (15,334) | (8,514)     | (5,682)  | (4,323)  | (20,292)                    | (1,244)  | (1,588)    | (30)      | (57,007)  |
| Policy acquisition costs recovered from reinsurers  | 393      | 289         | 117      | 33       |                             | 638      | 1          |           | 1,470     |
| Change in deferred policy acquisition costs - gross   | (929)    | (725)       | (81)     | (830)    | (220)                       | (51)     | 70         | (2)       | (2,478)   |
| Change in deferred policy acquisition costs – reinsurance                                     | (16)     | 33          | (21)     | (2)      | 1                           | (401)    | •          |           | (407)     |
| Policy acquisition costs  | (15,593) | (8,917)     | (2,667)  | (5,122)  | (20,512)                    | (1,058)  | (1,518)    | (32)      | (58,422)  |
| Operating expenses  | (7,342)  | (2,751)     | (1,919)  | (1,856)  | (499)                       | (3,574)  | (2,603)    | (468)     | (21,012)  |
| Underwriting result   | (6,539)  | 476         | 666      | 590      | (1,060)                     | 3,106    | 3,683      | (158)     | 773       |

## 22. SEGMENT INFORMATION (Contd.)

ii) Analysis of premiums and non-current asset based on geographical location of the risk insured and location of the asset respectively:

| 2016 | 000, \$SN | 2015 | Premium                    | 107,595 | 3,575 21,885 4,111 | 45,034 | 45,928 |  |
|------|-----------|------|----------------------------|---------|--------------------|--------|--------|--|
|      |           | 2016 | Premium Non-current assets | 33,4    | 3,5                | 4,3    | 9'6    |  |

from: - Middle East

AfricaAsiaOthers

There is no significant cedant group as the portfolio is diversified.

## iii) Analysis of segment assets and liabilities:

|                         |          |             |        |          | SN      | 000, \$SN |            |           |           |           |
|-------------------------|----------|-------------|--------|----------|---------|-----------|------------|-----------|-----------|-----------|
|                         |          |             |        |          |         | 2016      |            |           |           |           |
|                         |          |             | Nor    | Non-Life |         |           | Life       | e         |           |           |
|                         | Property | Engineering | Marine | Accident | Whole   | Others    | Short Term | Long term | Corporate | lotai     |
| Reinsurance assets      | 33,975   | 21,005      | 19,231 | 503      | 193,080 | 72,796    | 8,767      | 578       | 1         | 349,935   |
| Cash                    | 18,731   | 13,733      | 6,167  | 5,598    | 11,590  | 9,145     | 5,956      | 4,415     | 105,125   | 180,460   |
| Investments             | 71,898   | 53,080      | 23,097 | 22,684   | 45,716  | 37,667    | 23,404     | 21,185    | 255,929   | 554,660   |
| Others                  | •        | •           | 1      | •        | •       | •         | •          | ,         | 29,360    | 29,360    |
|                         | 124,604  | 87,818      | 48,495 | 28,785   | 250,386 | 119,608   | 38,127     | 26,178    | 390,414   | 1,114,415 |
| Reinsurance liabilities | 102,737  | 90,582      | 42,315 | 27,887   | 140,864 | 122,894   | 48,946     | 10,295    | •         | 586,520   |
| Others                  | •        | •           | •      | 1        | ı       | 1         | •          | •         | 235,081   | 235,081   |
|                         | 102,737  | 90,582      | 42,315 | 27,887   | 140,864 | 122,894   | 48,946     | 10,295    | 235,081   | 821,601   |

22. SEGMENT INFORMATION (Contd.)

iii) Analysis of segment assets and liabilities:

|                         | 900      |             |        |          | SN      | 000, \$SD |            |           |           |           |
|-------------------------|----------|-------------|--------|----------|---------|-----------|------------|-----------|-----------|-----------|
|                         |          |             |        |          |         | 2015      |            |           |           |           |
|                         |          |             | Non    | Non-Life |         |           | Life       | o)        |           | F F       |
|                         | Property | Engineering | Marine | Accident | Whole   | Others    | Short Term | Long term | Corporate | Lotal     |
| Reinsurance assets      | 46,355   | 32,083      | 22,948 | 11,590   | 138,563 | 56,487    | 12,895     | 258       | 1         | 321,179   |
| Cash                    | 24,161   | 15,926      | 7,386  | 7,349    | 13,057  | 11,727    | 6,077      | 8,776     | 104,310   | 198,769   |
| Investments             | 78,538   | 48,212      | 24,113 | 19,637   | 43,979  | 40,093    | 20,317     | 32,316    | 238,255   | 545,460   |
| Others                  | 1        | ,           | 1      | 1        | -       | 1         | 1          | 1         | 33,654    | 33,654    |
|                         | 149,054  | 96,221      | 54,447 | 38,576   | 195,599 | 108,307   | 39,289     | 41,350    | 376,219   | 1,099,062 |
| Reinsurance liabilities | 153,567  | 102,342     | 56,777 | 43,799   | 178,071 | 117,743   | 40,161     | 41,039    | ī         | 733,499   |
| Others                  | '        | •           | 1      | •        | •       | 1         | 1          | -         | 86,583    | 86,583    |
|                         | 153,567  | 102,342     | 56,777 | 43,799   | 178,071 | 117,743   | 40,161     | 41,039    | 86,583    | 820,082   |

### 23. INVESTMENT INCOME

|  |                         | US\$ '000               |                         |
|--|-------------------------|-------------------------|-------------------------|
|  |                         | 2016                    |                         |
|  | Insurance<br>funds      | Shareholders' funds     | Total                   |
| Interest income - Investments designated at fair value through profit or loss - Others   | 800<br>5,866            | 437<br>4,827            | 1,237<br>10,693         |
| Dividends  | 472                     | 289                     | 761                     |
| Realised gains / (loss)  Trading investments  Investment designated at fair value through profit or loss  Available for sale   | 1,512<br>(183)<br>1,672 | 1,644<br>(100)<br>1,701 | 3,156<br>(283)<br>3,373 |
| Gains (loss) on remeasurement of investments at fair value through profit & loss  - Trading investments  - Investments designated at fair value through profit or loss | 1,148<br>442            | (45)<br>242             | 1,103<br>684            |
| Impairment loss-available for sale   | (19)                    | (502)                   | (521)                   |
| Other  | (587)                   | (327)                   | (914)                   |
|  | 11,123                  | 8,166                   | 19,289                  |

|  | 11,123             | 8,166               | 19,289       |
|--|--------------------|---------------------|--------------|
|  |                    | US\$ '000           |              |
|  |                    | 2015                |              |
|  | Insurance<br>funds | Shareholders' funds | Total        |
| Interest income - Investments designated at fair value through profit or loss                | 500                | 268                 | 768          |
| - Others   | 6,150              | 4,689               | 10,839       |
| Dividends  | 1,079              | 809                 | 1,888        |
| Realised gains - Trading investments - Investment designated at fair value through profit or | 2,856              | 488                 | 3,344        |
| loss - Available for sale  | 347<br>2,283       | 142<br>1,672        | 489<br>3,955 |
| Loss on remeasurement of investments at fair value through profit & loss                     |                    |                     |              |
| Trading investments     Investments designated at fair value through profit or               | (2,573)            | (532)               | (3,105)      |
| loss   | (1,069)            | (520)               | (1,589)      |
| Impairment loss-available for sale   | (326)              | (863)               | (1,189)      |
| Other  | (705)              | (401)               | (1,106)      |
|  | 8,542              | 5,752               | 14,294       |

### 24. OPERATING EXPENSES

Salaries and benefits General and administration

|              | US\$ '000        |        |
|--------------|------------------|--------|
|              | 2016             |        |
| Underwriting | Non-Underwriting | Total  |
| 12,322       | 5,148            | 17,470 |
| 5,186        | 2,894            | 8,080  |
| 17,508       | 8,042            | 25,550 |

Salaries and benefits General and administration

|              | US\$ '000        |        |
|--------------|------------------|--------|
|              | 2015             |        |
| Underwriting | Non-Underwriting | Total  |
| 14,352       | 5,457            | 19,809 |
| 6,660        | 2,087            | 8,747  |
| 21,012       | 7,544            | 28,556 |

### 25. OTHER INCOME

Third party administration services Other

| US\$ '000 | )     |
|-----------|-------|
| 2016      | 2015  |
| 4,587     | 4,490 |
| 929       | 1,455 |
| <br>5,516 | 5,945 |

### 26. OTHER EXPENSES AND PROVISIONS

Loss on revaluation of building Foreign exchange loss Provision for doubtful receivable & deposits Other

| US\$                | '000                          |
|---------------------|-------------------------------|
| 2016                | 2015                          |
| 2,015<br>376<br>568 | 4,850<br>3,509<br>71<br>3,704 |
| 2,959               | 12,134                        |

### 27. EARNINGS PER SHARE ATTRIBUTABLE TO SHAREHOLDERS

Basic and diluted earnings per share has been computed as follows:

Weighted average number of shares
outstanding '000
Net profit (loss) US\$'000
Earnings per share US\$

| 2016             | 2015               |
|------------------|--------------------|
| 198,032<br>9,162 | 198,032<br>(4,421) |
| 0.05             | (0.02)             |

### 28. POST EMPLOYMENT BENEFITS

The Group operates a number of post-employment plans on defined benefit basis. Eligibility for participation in the defined benefit plans is based on completion of a specified period of continuous service or date of hire. Benefits are based on the employee's years of service.

The principal assumptions used for accounting purposes were:

Discount rate Expected return on assets Future salary increases

| 2016 | 2015 |
|------|------|
| 2.0% | 2.0% |
| 2.0% | 2.0% |
| 3.3% | 3.3% |
|      |      |

The movements in the liability recognised in the statement of financial position are:

Balance at 1 January Accruals for the year Payments during the year

Balance at 31 December

| US\$ '000                  |                          |  |  |  |  |
|----------------------------|--------------------------|--|--|--|--|
| 2016                       | 2015                     |  |  |  |  |
| 14,236<br>1,371<br>(3,209) | 13,302<br>1,649<br>(715) |  |  |  |  |
| 12,398                     | 14,236                   |  |  |  |  |

### 29. FORWARD FOREIGN EXCHANGE CONTRACTS

In the ordinary course of its business, the Group uses forward foreign exchange contracts to hedge its exposure in respect of foreign currency denominated investments and insurance liabilities. In the event that the item being hedged is sold or settled prior to maturity of the forward foreign exchange contract, it is generally the Group's policy to enter into another offsetting forward foreign exchange contract of the same amount and maturity date. The notional amounts of these financial instruments are not recognised in the Group's consolidated financial statements but their fair values are recognised as assets or liabilities, as appropriate, with changes in fair value being taken to the statement of income. The contracts oblige the Group to exchange cash flows to be received in the future from foreign currency denominated investments for U.S. Dollars at predetermined exchange rates. The counter parties in respect of these transactions are leading financial institutions.

### i. Forward foreign exchange contracts – by currency:

Euro Pound Sterling Japanese yen Others

|                                 | US\$ '(                     | 000                             |                             |
|---------------------------------|-----------------------------|---------------------------------|-----------------------------|
| 201                             | 6                           | 201                             | 5                           |
| Notional<br>amount<br>purchases | Notional<br>amount<br>sales | Notional<br>amount<br>purchases | Notional<br>amount<br>sales |
|                                 | 5,046                       | 1,079                           | 500                         |
|                                 | 6,219                       | 1,814                           | 1,292                       |
|                                 | 789                         |                                 | 1,190                       |
|                                 | 900                         | -                               | 1,054                       |
| •                               | 12,954                      | 2,893                           | 4,036                       |

Notional amounts are the contract amounts used to calculate the cash flows to be exchanged. They are a common measure of the volume of outstanding transactions, but do not represent credit or market risk exposures.

### 29. FORWARD FOREIGN EXCHANGE CONTRACTS (Contd.)

### ii. Forward foreign exchange contracts - remaining term to maturity:

All of the forward foreign exchange contracts outstanding are due in one year or less.

### iii. Forward foreign exchange contracts - unrealised gains and losses:

The following table summarises the fair value of the Group's hedging portfolio of forward foreign exchange contracts at the statement of financial position date, segregating the items between those that are in an unrealised gain position from those that are in an unrealised loss position.

Unrealised gains Unrealised losses

|                 | US\$ ' | 000       |       |
|-----------------|--------|-----------|-------|
| 2016            |        | 201       | 5     |
| Purchases Sales |        | Purchases | Sales |
| -               | 285    | 7         | 161   |
|                 | (12)   | (45)      | (56)  |
|                 | 273    | (38)      | 105   |

### 30. RECONCILIATION OF NET RESULT TO CASH FLOWS FROM OPERATING ACTIVITIES

Profit (loss) for the year Decrease in insurance funds Change in insurance receivable/payable, net Change in accrued insurance premiums Change in other assets/liabilities, net

Net cash used in operating activities

| US\$ '000 |          |  |  |  |
|-----------|----------|--|--|--|
| 2016      | 2015     |  |  |  |
| 10,151    | (7,624)  |  |  |  |
| (12,299)  | (12,277) |  |  |  |
| 24,585    | 5,828    |  |  |  |
| (30,288)  | 16,701   |  |  |  |
| 7,074     | (3,018)  |  |  |  |
| (777)     | (390)    |  |  |  |

### 31. FAIR VALUE DISCLOSURE

The following table presents the fair values of the Group's financial instruments:

|                       | US\$ '000                           |                       |                  |                    |                   |         |               |
|-----------------------|-------------------------------------|-----------------------|------------------|--------------------|-------------------|---------|---------------|
|                       | 2016                                |                       |                  |                    |                   |         |               |
|                       |                                     |                       | Book V           | alue               |                   |         |               |
|                       | At fair value through profit & loss | Loans and receivables | Held to maturity | Available for sale | Amortised<br>Cost | Total   | Fair<br>value |
| ASSETS                |                                     |                       |                  |                    |                   |         |               |
| Cash and bank         |                                     |                       |                  |                    |                   |         |               |
| balances              |                                     | 180,460               | -                | -                  | -                 | 180,460 | 180,460       |
| Investments           | 138,060                             |                       | 9,770            | 406,747            | -                 | 554,577 | 554,928       |
| Accrued income        | •                                   | 101,610               |                  |                    | -                 | 101,610 | 101,610       |
| Insurance receivables |                                     | 108,402               | -                |                    | -                 | 108,402 | 108,402       |
| Insurance deposits    | -                                   | 28,086                | -                |                    | -                 | 28,086  | 28,086        |
| Other assets          | •                                   | 17,643                | -                | -                  | -                 | 17,643  | 17,643        |
| LIABILITIES           |                                     |                       |                  |                    |                   |         |               |
| Insurance payables    | -                                   | -                     | -                | -                  | 61,571            | 61,571  | 61,571        |
| Borrowings            |                                     |                       | •                |                    | 41,000            | 41,000  | 41,000        |
| Other liabilities     | -                                   | -                     | -                | -                  | 39,365            | 39,365  | 39,365        |
|                       |                                     |                       |                  |                    |                   |         |               |

| Fair<br>value    |
|------------------|
|                  |
|                  |
|                  |
|                  |
|                  |
| 198,769          |
| 545,495          |
| 71,322           |
| 116,022          |
| 37,017           |
| 21,476           |
|                  |
| 44,606           |
| 44,000           |
| 43,955           |
| 7<br>5<br>5<br>7 |

The information disclosed in the table above is not indicative of the net worth of the Group.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

When there is no quoted price in an active market, the Group uses valuation techniques that maximize the use of relevant observable inputs and minimize the use of unobservable inputs. The chosen valuation technique incorporates all the factors that market participants would take into account in pricing a transaction.

The following methods and assumptions were used to estimate the fair value of the financial instruments:

### i. General:

The book values of the Group's financial instruments except investments and forward foreign exchange contracts were deemed to approximate fair value due to the immediate or short term maturity of these financial instruments.

Hence, the fair value measurement details are not disclosed.

### ii. Investments:

The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities
- Level 2: Valuation techniques based on observable inputs, either directly (i.e. as prices)
  or indirectly (i.e. as derived from prices). This category includes instruments valued
  using: quoted market prices in active markets for similar instruments; quoted prices for

- identical or similar instruments in markets that are considered less active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: Valuation techniques using significant unobservable inputs. This category
  includes all instruments where the valuation technique includes inputs not based on
  observable data and the unobservable inputs have a significant effect on the instrument's
  valuation. This category includes instruments that are valued based on quoted market
  prices for similar instruments where significant unobservable adjustments or assumptions
  are required to reflect differences between the instruments.

Valuation techniques include net present value and discounted cash flow models and other valuation models. Assumptions and inputs used in valuation includes risk free and benchmark interest rates, bond and equity prices, and foreign exchange rates. The objective of valuations technique is to arrive at fair value measurement that reflects the price that would be received on sale of the asset at the measurement date.

The table below analyses financial instruments, measured at fair value as at the end of the year, by level in the fair value hierarchy into which the fair value measurement is categorized:

| 2016   |
|--|
| At fair value through profit or loss Held for trading Common stock of listed companies Designated at fair value on initial recognition Debt Securities |
| Available for sale Debt securities Common stock of listed companies Common stock of unlisted companies Other   |
| Forward foreign exchange contracts   |

| US\$'000          |                        |        |                   |  |  |
|-------------------|------------------------|--------|-------------------|--|--|
| Level 1           | evel 1 Level 2 Level 3 |        |                   |  |  |
| 43,937            | -                      | -      | 43,937            |  |  |
| 94,123            | -                      | -      | 94,123            |  |  |
| 372,076<br>10,312 | •                      | -      | 372,076<br>10,312 |  |  |
| -                 | <del>-</del>           | 6,381  | 6,381             |  |  |
| -                 | 878                    | 17,100 | 17,978            |  |  |
| 273               | -                      | -      | 273               |  |  |
| 520,721           | 878                    | 23,481 | 545,080           |  |  |

|  | US\$'000 |         |         |         |  |
|--|----------|---------|---------|---------|--|
| 2015   | Level 1  | Level 2 | Level 3 | Total   |  |
| At fair value through profit or loss<br>Held for trading |          |         |         |         |  |
| Common stock of listed companies                         | 44,825   | -       | -       | 44,825  |  |
| Designated at fair value on initial recognition          |          |         |         |         |  |
| Debt Securities  | 90,186   | -       | -       | 90,186  |  |
| Available for sale                                       |          |         |         |         |  |
| Debt securities  | 359,471  |         | -       | 359,471 |  |
| Common stock of listed companies                         | 12,214   |         | - 1     | 12,214  |  |
| Common stock of unlisted companies                       | -        | 65      | 6,357   | 6,422   |  |
| Other  | -        | 1,307   | 15,895  | 17,202  |  |
| Forward foreign exchange contracts                       | 67       | -       | -       | 67      |  |
|  | 506,763  | 1,372   | 22,252  | 530,387 |  |

The tables below show movements in the Level 3 financial assets measured at fair value:

### 31 December 2016

### Balance at 1 January 2016

Gain (loss) recognised in:

- Income statement
- Other comprehensive income

Investments made during the year Investments redeemed during the year

### Balance at 31 December 2016

| US\$'000        |         |         |  |  |  |
|-----------------|---------|---------|--|--|--|
| Unlisted equity | Others  | Total   |  |  |  |
| 6,357           | 15,895  | 22,252  |  |  |  |
| 299             | (599)   | (300)   |  |  |  |
| (10)            | (679)   | (689)   |  |  |  |
| 187             | 4,801   | 4,988   |  |  |  |
| (452)           | (2,318) | (2,770) |  |  |  |
| 6,381           | 17,100  | 23,481  |  |  |  |

### 31 December 2015

Balance at 1 January 2015 Gain (loss) recognised in:

- Income statement
- Other comprehensive income

Investments made during the year Investments redeemed during the year

Balance at 31 December 2015

| US\$'000        |                  |                  |  |  |  |
|-----------------|------------------|------------------|--|--|--|
| Unlisted equity | Others           | Total            |  |  |  |
| 6,327           | 15,124           | 21,451           |  |  |  |
| (568)<br>315    | (1,507)<br>(175) | (2,075)<br>140   |  |  |  |
| 291<br>(8)      | 5,073<br>(2,620) | 5,364<br>(2,628) |  |  |  |
| 6,357           | 15,895           | 22,252           |  |  |  |

The carrying values of the investment held in level 3 are based on unobservable inputs and reflects proportional share of the fair values of the respective companies and their underlying net assets. The Group does not expect the fair value of assets under level 2 & level 3 to change significantly on changing one or more of the unassumable inputs. The valuations of these investments are reviewed quarterly and updated as necessary on the basis of information received from investee and investment managers. For the year ended December 31, 2016, there were no transfers in and out of level 1, level 2 and level 3 (2015: none). The fair values are estimates and do not necessarily represent the price at which the investment would sell. As the determination of fair values involve subjective judgments, and given the inherent uncertainty of assumptions regarding capitalization rates, discount rates, leasing and other factors, the amount which will be realized by the company on the disposal of its investments may differ significantly from the values at which they are carried in the consolidated financial statements, and the difference could be material.

The Group does not expect the fair value of assets under level 3 to change significantly on changing one or more of the measurable / observable inputs.

### iii. Forward foreign exchange contracts:

The fair value of forward foreign exchange contracts, used for hedging purposes, is based on quoted market prices.

### vi. Fair value less than carrying amounts:

The fair value of fixed interest debt securities fluctuates with changes in market interest rates. The book value of financial assets held to maturity has not been reduced to fair value where lower, because such market rate variations are considered temporary in nature and management intends, and has the financial resources and capacity, to generally hold such investments to maturity.

### 32. PRINCIPAL SUBSIDIARIES & ASSOCIATES

### i) Subsidiaries and Associates:

At 31 December 2016, the principal subsidiaries of the Company were:

|                                      | Country of incorporation | Ownership | Non-<br>controlling<br>Interests | Principal<br>Activities |
|--------------------------------------|--------------------------|-----------|----------------------------------|-------------------------|
| Arig Capital Limited                 | United Kingdom           | 100%      | Nil                              | Reinsurance             |
| Gulf Warranties W.L.L.               | Kingdom of Bahrain       | 100%      | Nil                              | Warranty                |
| Takaful Re Limited<br>ARIG Insurance | United Arab Emirates     | 54%       | 46%                              | Retakaful<br>Insurance  |
| Management (DIFC) Ltd.               | United Arab Emirates     | 100%      | Nil                              | Manager                 |

All holdings are in the ordinary share capital of the subsidiaries concerned and are unchanged from 31 December 2015 except for Arig Insurance Management (DIFC) Ltd. which was incorporated on 7<sup>th</sup> December 2016. The joint venture Hardy Arig Insurance Management W.L.L. has been liquidated. The Group holds 49% and 25% of the equity shares in Arima Insurance software W.L.L. and Globemed Bahrain W.L.L., Bahrain respectively.

The subsidiary Takaful Re Limited which had ceased writing business in 2015 was placed in run-off at the Annual General Meeting of the subsidiary held on 7th April 2016. The run-off is being managed internally under supervision of the Board of Directors of the subsidiary

### 32. PRINCIPAL SUBSIDIARIES & ASSOCIATES (Contd.)

### ii) Interest in Subsidiaries: Takaful Re Limited

|  | US\$ '000                          |   |
|--|------------------------------------|---|
|  | 2016                               | 2015                                    |
| Non-controlling interest Other assets Other liabilities Net Assets   | 46%<br>129,497<br>51,535<br>77,962 | 46%<br>140,700<br>65,192<br>75,508      |
| Revenue Profit (loss) for the year Total comprehensive income Comprehensive income attributable to non-controlling interests                                       | (1,180)<br>2,150<br>2,453<br>1,128 | 16,795<br>(6,963)<br>(6,804)<br>(3,130) |
| Net cash provided by (used in) operating activities<br>Net cash (used in) provided by investing activities<br>Net (decrease) increase in cash and cash equivalents | 748<br>(2,064)<br>(1,316)          | (51)<br>30,892<br>33,988                |

The subsidiary's policyholder funds are consolidated as these funds are controlled and managed by the subsidiary which is in a position to direct activities and operations.

### 33. RELATED PARTY TRANSACTIONS

Related parties represent the Company's major shareholders, subsidiary companies, associates, joint ventures, directors and key management personnel.

The following is the summary of transactions with related parties.

### i) Subsidiary companies:

- Gross premium retroceded by subsidiary to parent company
- b) Service fees for administration services provided by parent company
- c) Balances outstanding

- Closing balance

- Receivables

| US\$ '0 | 00     |
|---------|--------|
| 2016    | 2015   |
| 77,063  | 30,365 |
| 453     | 860    |
| 66,033  | 62,636 |

1100 1000

### ii) Compensation to directors and key management personnel:

| a) | Directors - Attendance fees - Travel expenses  |
|----|--|
| b) | Key management compensation - Salaries and other short-term employee benefits - Post-employment benefits - Employee long-term incentives |
| c) | Balances payable (net) Key management - Maximum balance  |

| 2016                  | 2015                  |
|-----------------------|-----------------------|
| 107<br>153            | 145<br>148            |
| 1,755<br>300<br>1,767 | 2,102<br>302<br>1,607 |
| 4,411<br>4,411        | 7,096<br>7,096        |

US\$ '000

### 33. RELATED PARTY TRANSACTIONS (Contd.)

All transactions with related parties are conducted on an arm's length basis. All outstanding balances from related parties are expected to be settled within 12 months. No provisions have been required in 2016 and 2015 for any outstanding amounts due from related parties.

### 34. PARENT COMPANY

The unconsolidated statement of financial position of the parent company, Arab Insurance Group (B.S.C.), is presented below.

|   | US\$     | US\$ '000 |  |
|---|----------|-----------|--|
|   | 2016     | 2015      |  |
| ASSETS                                    |          |           |  |
| Cash and bank balances                    | 99,630   | 124,318   |  |
| Investments                               | 478,031  | 457,767   |  |
| Accrued income                            | 95,193   | 65,004    |  |
| Insurance receivables                     | 32,699   | 47,844    |  |
| Insurance deposits                        | 27,286   | 35,347    |  |
| Deferred policy acquisition costs         | 10,801   | 12,963    |  |
| Reinsurers' share of technical provisions | 30,661   | 29,383    |  |
| Other assets                              | 80,920   | 83,976    |  |
| Investment in subsidiaries and associates | 43,613   | 42,602    |  |
| Property and equipment                    | 8,202    | 8,492     |  |
|   | 907,036  | 907,696   |  |
| LIABILITIES                               |          |           |  |
| Technical provisions                      | 536,616  | 549,271   |  |
| Insurance payables                        | 43,373   | 32,287    |  |
| Borrowings                                | 41,000   | 44,000    |  |
| Other liabilities                         | 29,413   | 37,890    |  |
|   | 650,402  | 663,448   |  |
| SHAREHOLDERS' EQUITY (note 20)            | 550,158  | 000,-1-10 |  |
| Share capital                             | 220,000  | 220,000   |  |
| Treasury stock                            | (14,793) | (14,793)  |  |
| Reserves                                  | 37,387   | 33,596    |  |
| Retained earnings                         | 14,040   | 5,445     |  |
|   | 256,634  | 244,248   |  |
|   | 907.036  | 907,696   |  |
|   | 307,030  | 301,030   |  |

### 35. EVENTS AFTER THE STATEMENT OF FINANCIAL POSITION DATE

The directors propose to recommend the following appropriations for approval of shareholders at the Annual General Assembly meeting to be held on 20 March 2017:

Cash dividend of US\$ 0.05 per share of US\$ 1 each

| US\$ '000 |  |
|-----------|--|
| 11,000    |  |