

#### **Announcement**

To: Bahrain Bourse

National Bank of Bahrain B.S.C. would like to announce the following:

Date	25 November 2021
Company Name	National Bank of Bahrain B.S.C.
Trading Code	NBB
Subject	Third Quarter of 2021 Investors' Meeting Presentation
Announcement	Following the virtual investors' meeting held on Thursday 18 November 2021 from 1:00 PM to 2:00 PM, please find enclosed the meeting presentation.

Name	Russell Bennett
Title	Group Chief Financial Officer
	Russell Bennett (Nov 25, 2021 12:41 GMT+3)





## National Bank of Bahrain Group Investor Presentation

YTD & Q3 2021



Licensed by CBB as a conventional Retail Bank



## Financial Performance



### Disclaimer

THE INFORMATION SET OUT IN THIS PRESENTATION AND PROVIDED IN THE DISCUSSION SUBSEQUENT THERETO DOES NOT CONSTITUTE AN OFFER OR SOLICITATION OF AN OFFER TO BUY OR SELL SECURITIES. IT IS SOLELY FOR USE AT AN INVESTOR OR AGENCY PRESENTATION AND IS PROVIDED AS INFORMATION ONLY. THIS PRESENTATION DOES NOT CONTAIN ALL OF THE INFORMATION THAT IS MATERIAL TO AN INVESTOR OR AGENCY.

This presentation has been prepared by (and is the sole responsibility of the National Bank of Bahrain Group, the "Group"). The information herein may be amended and supplemented and may not as such be relied upon for the purposes of entering into any transaction. This presentation may not be reproduced (in whole or in part), distributed or transmitted to any other person without the Group's prior written consent. The information in this presentation and the views reflected therein are those of the Group and are subject to change without notice.

All projections, valuations and statistical analyses are provided to assist the recipient in the evaluation of the matters described herein. They may be based on subjective assessments and assumptions and may use one among alternative methodologies that produce different results and, to the extent that they are based on historical information, they should not be relied upon as an accurate prediction of future performance.

These materials are not intended to provide the basis for any recommendation that any investor should subscribe for or purchase any security. This presentation does not disclose all the risks and other significant issues related to an investment in any security/transaction. Past performance is not indicative of future results.

The Group is under no obligation to update or keep current the information contained herein. No person shall have any right of action against the Group or any other person in relation to the accuracy or completeness of the information contained in this presentation. No person is authorised to give any information or to make any representation not contained in and not consistent with this presentation, and, if given or made, such information or representation must not be relied upon as having been authorised by or on behalf of the Group.

This presentation does not constitute an offer or an agreement, or a solicitation of an offer or an agreement, to enter into any transaction (including for the provision of any services). No assurance is given that any such transaction can or will be arranged or agreed.

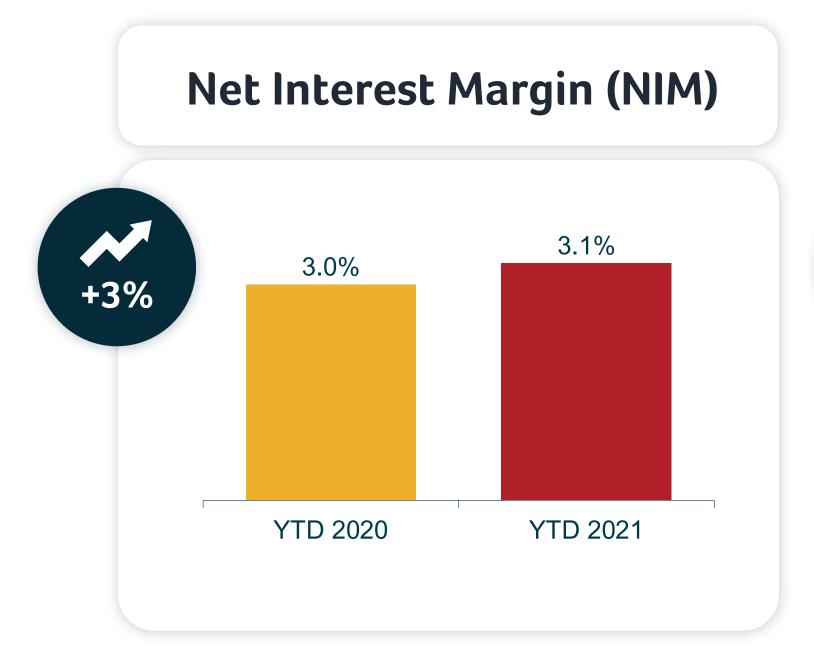
Certain statements in this presentation may constitute forward-looking statements. These statements reflect the Group's reasonable expectations or extrapolations and are subject to risks and uncertainties that may cause actual results to differ materially and may adversely affect the outcome and financial effects of the plans described herein. You are cautioned not to rely on such forward-looking statements. The Group does not assume any obligation to update its view of such risks and uncertainties or to publicly announce the result of any revisions to the forward-looking statements made herein.

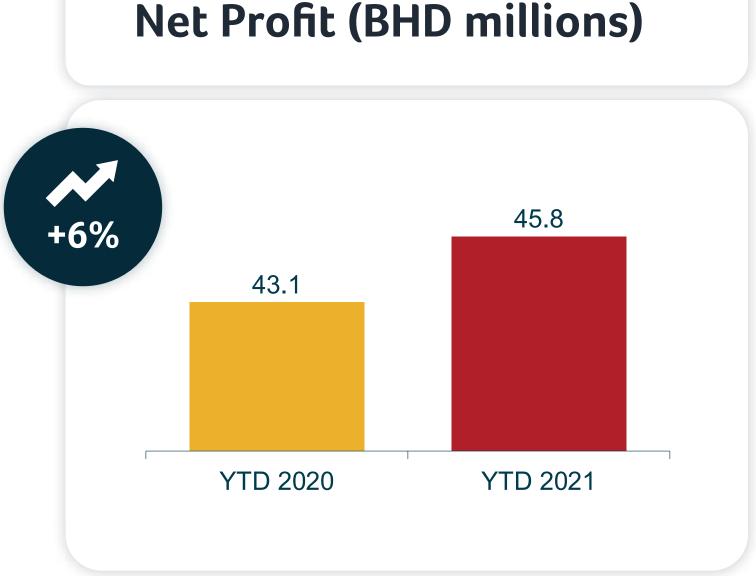


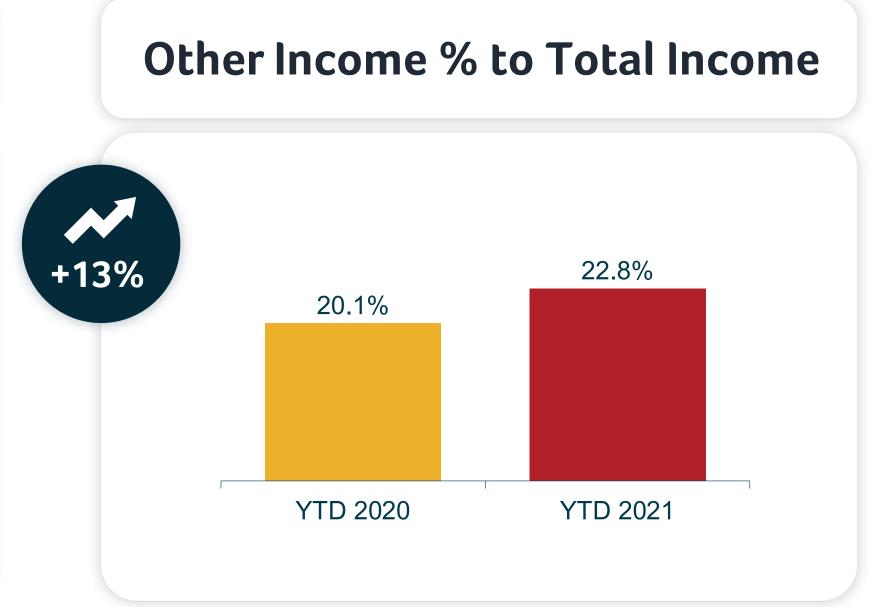
## Financial highlights

YTD 2020 vs YTD 2021

### Strong fundamentals with robust industry-beating NIM









### Income statement

Pipeline continuing to serve positive results 2020 comparative was pre-covid in Q1

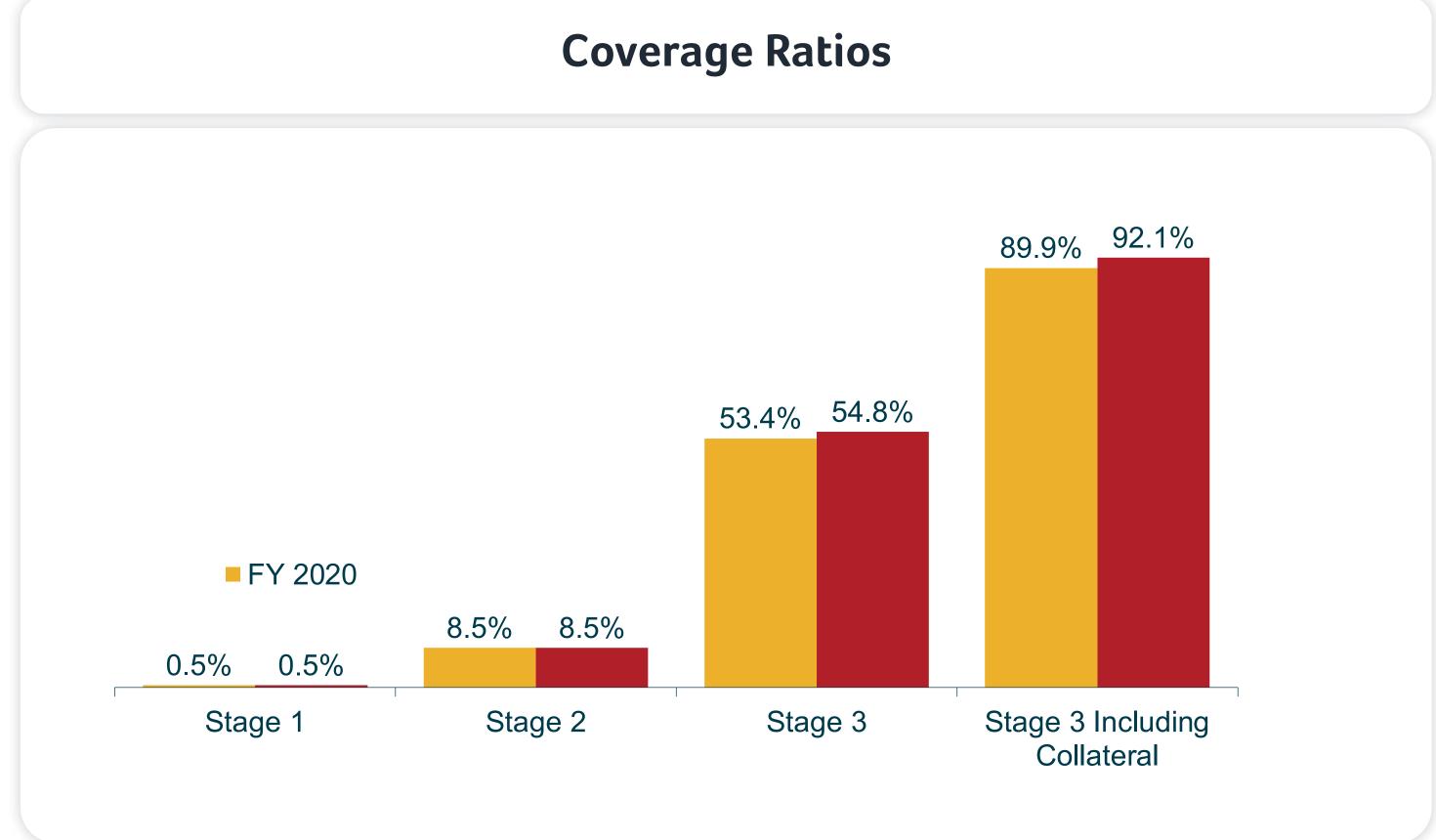
### **Key Elements (BHD million)** 89.2 86.4 ■ YTD 2020 ■ YTD 2021 59.1 56.0 52.2 43.1 26.3 21.8 14.0 0.2 Other Income Operating Expenses **Operating Profit** Other Provisions Net Profit Net Interest Income **Loan Provisions**



### ECL coverage

Cost of risk returns to normalised levels
Strong coverage and provision buffers in preparation for the loan deferral period ending

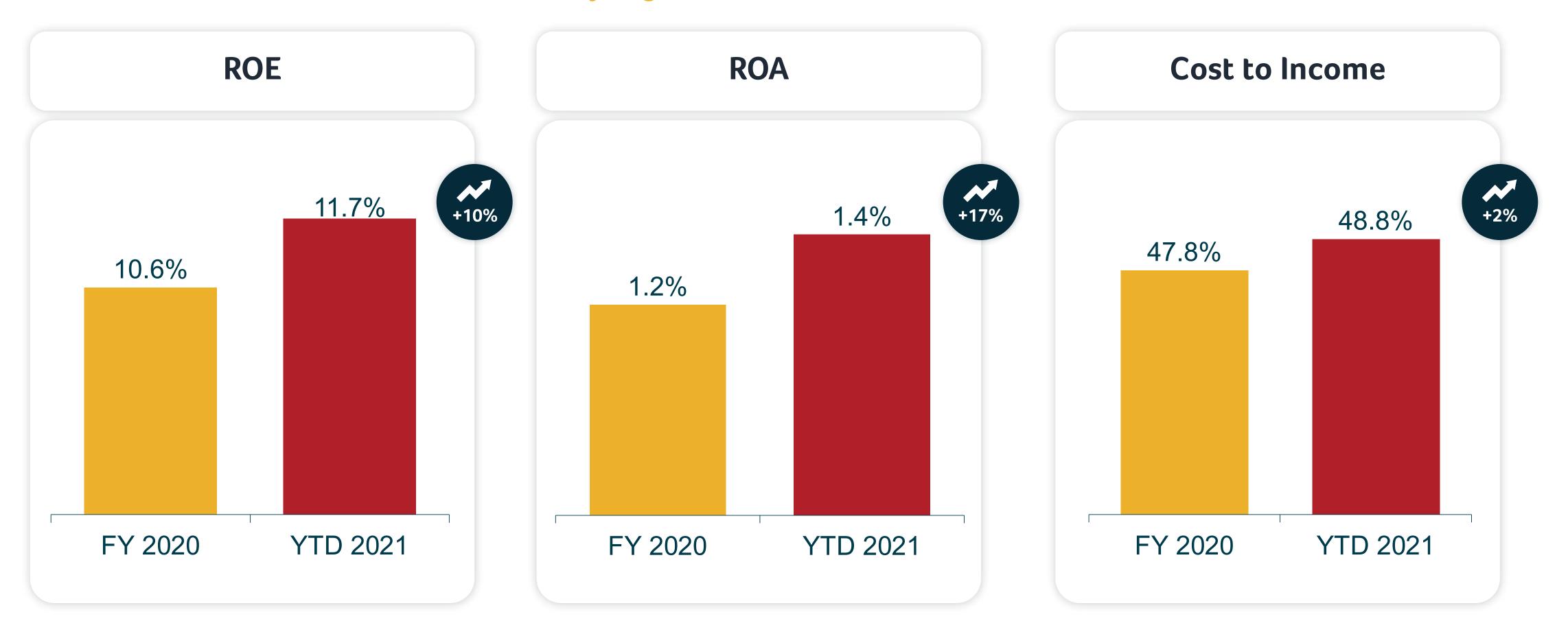






### **KPI** ratios

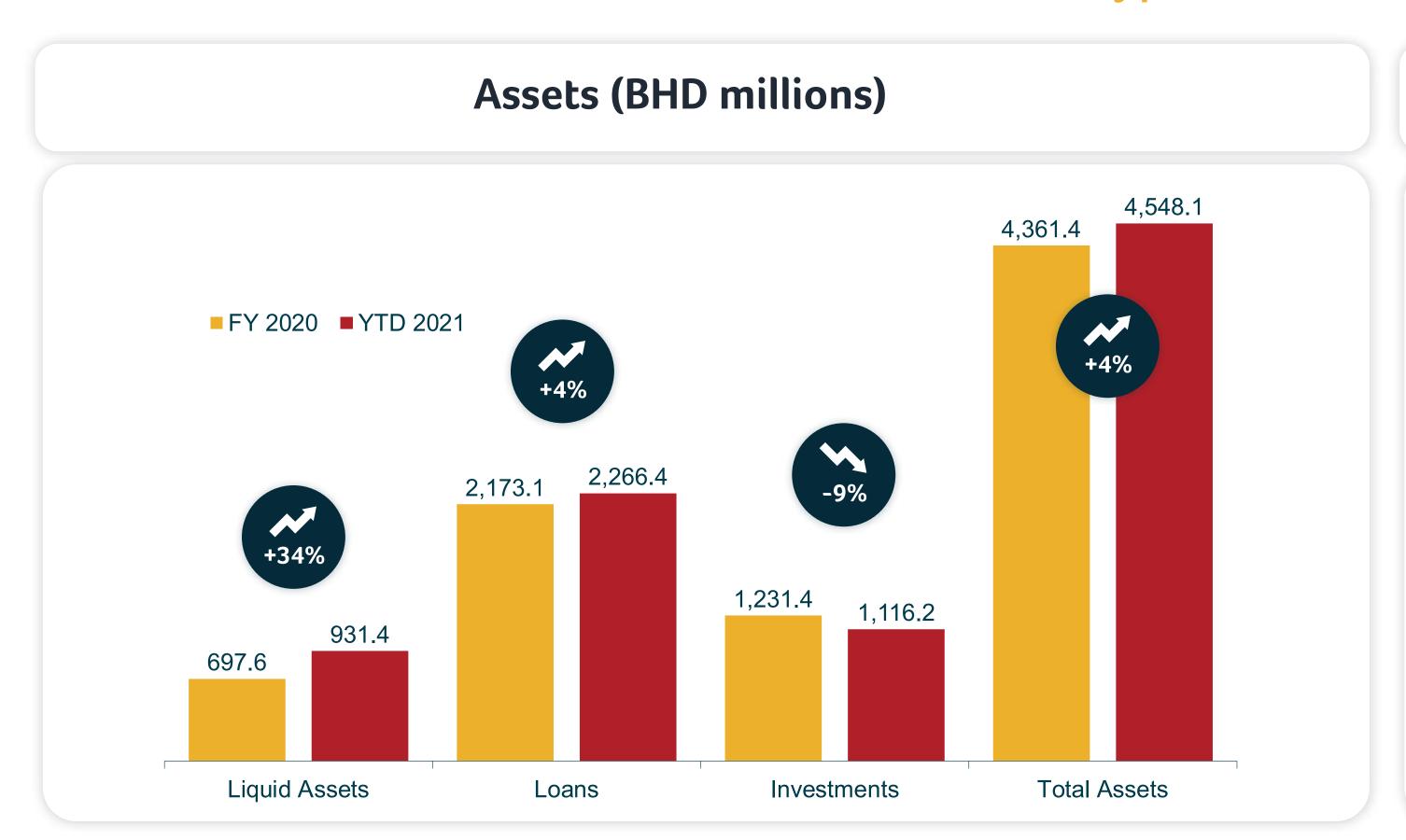
Industry leading metrics
Cost and revenue synergies remain available to drive c-to-l ratio lower



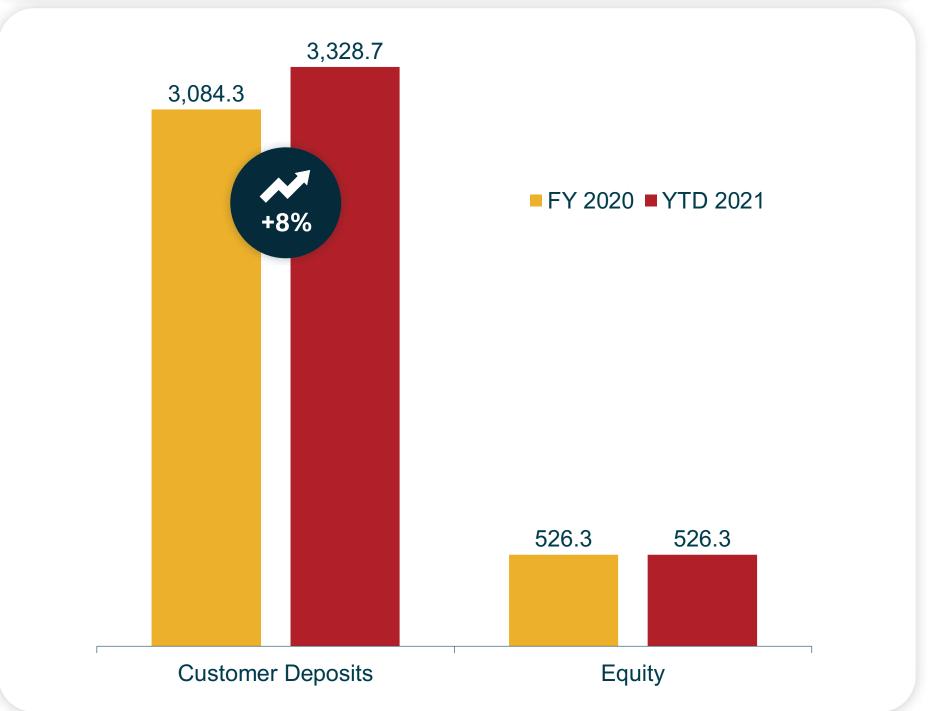


## Balance sheet highlights

Strong liquid balance sheet
Positive demand for asset and liability products on award winning platform



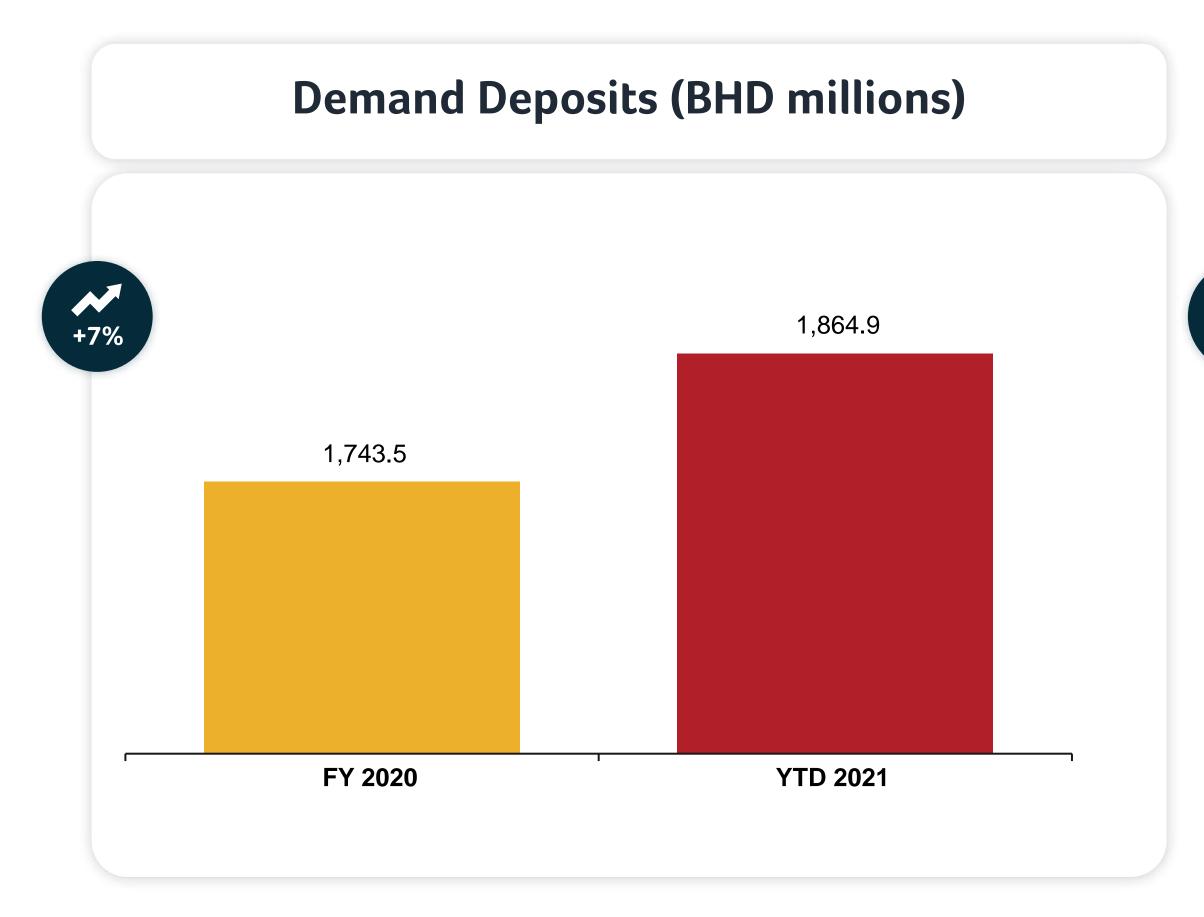
### **Liabilities and Equity (BHD millions)**



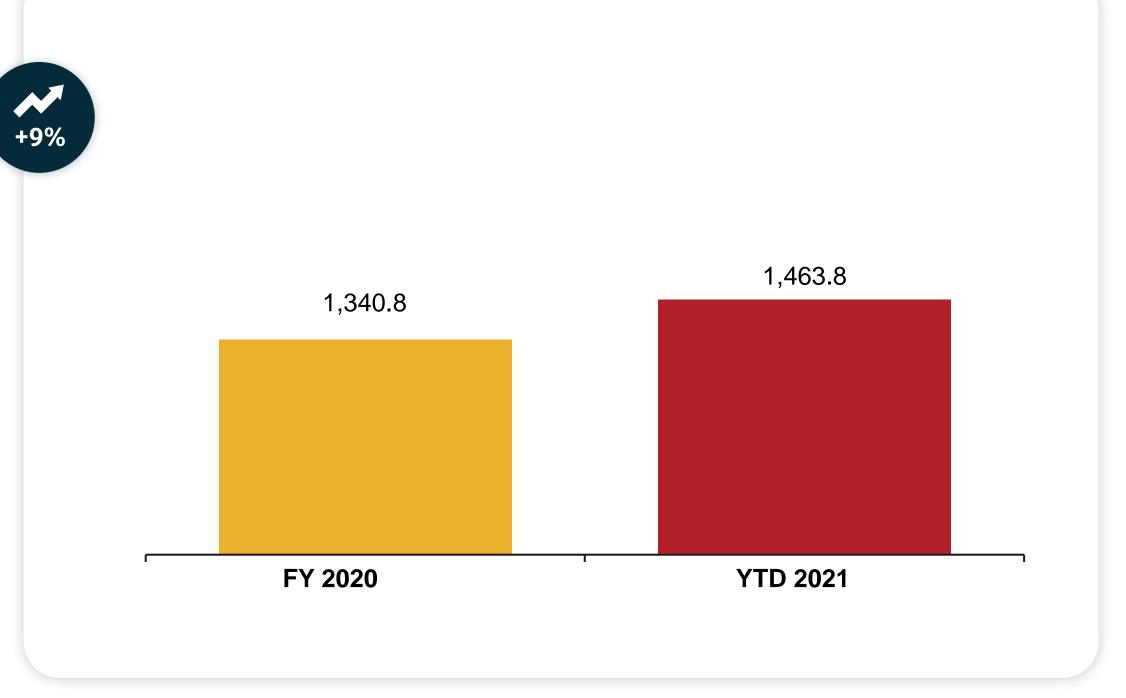


## Funding

## Diversified funding Strong attraction for depositors



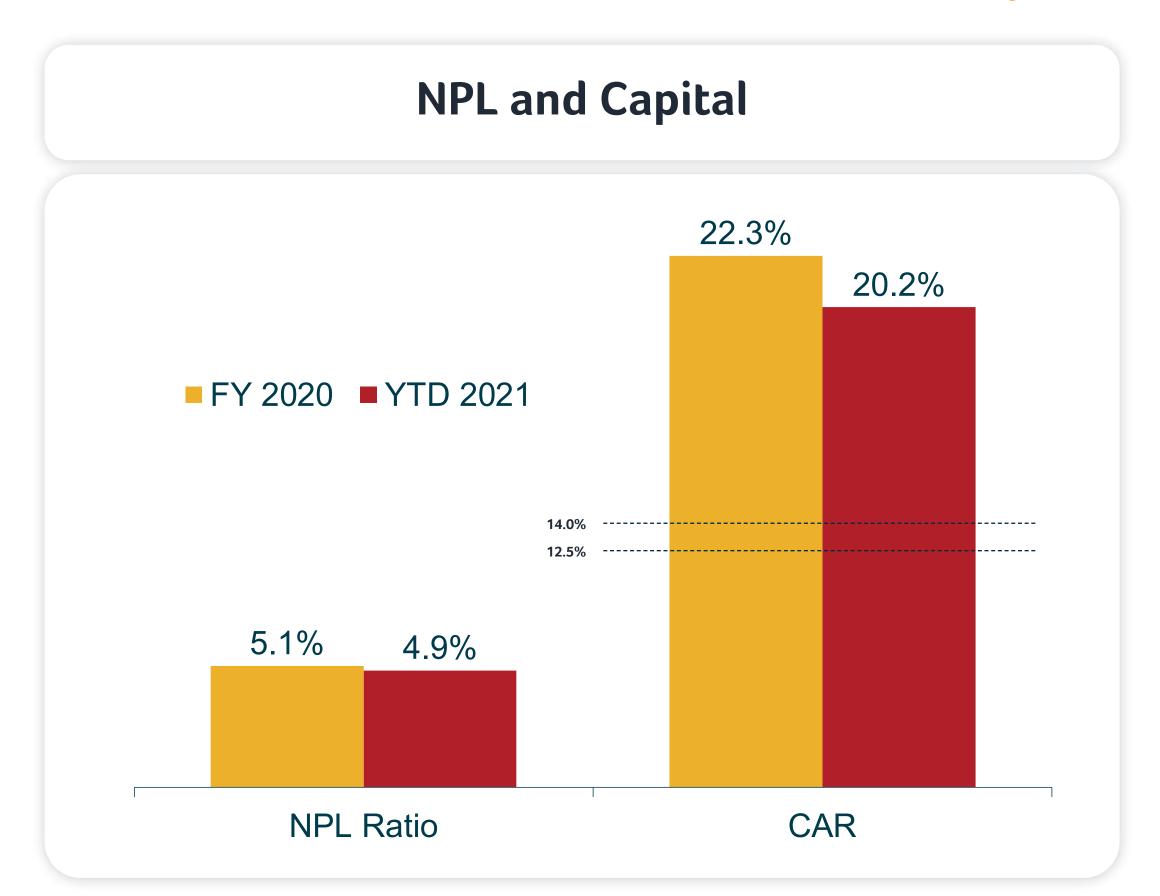
### Time and Call Deposits (BHD millions)

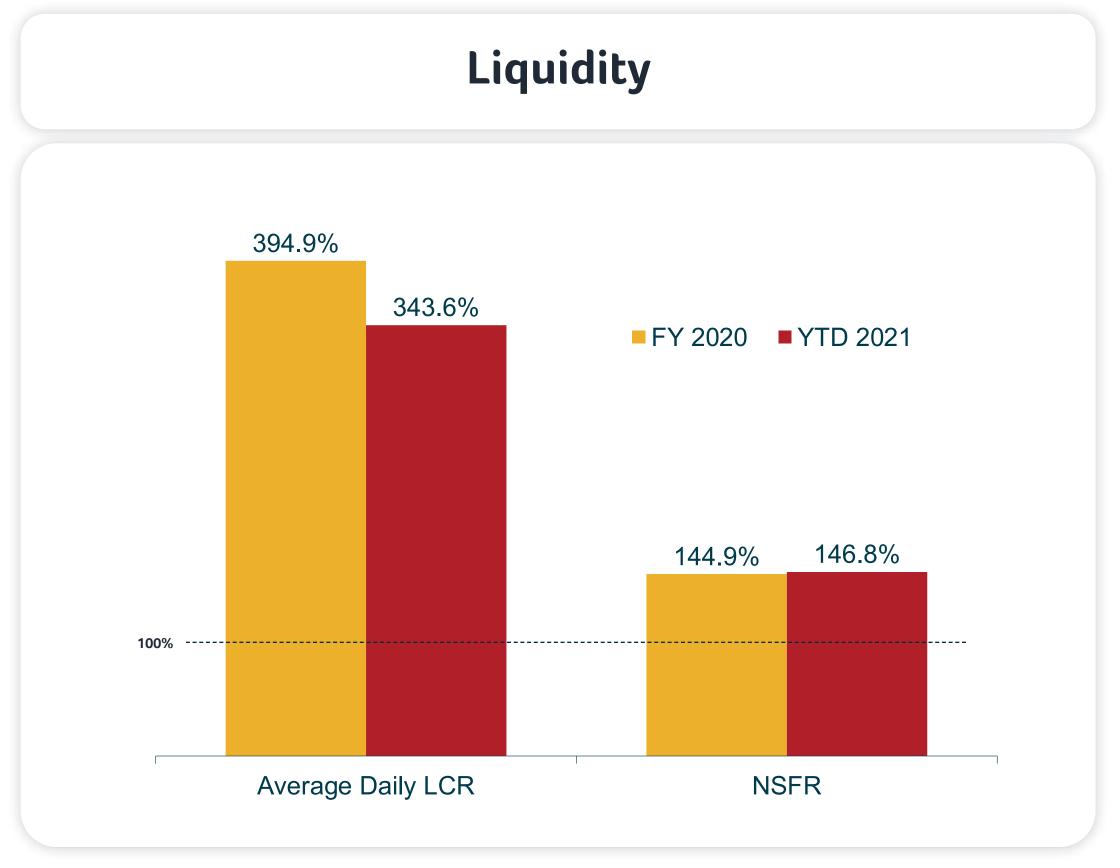




### Balance sheet metrics

Capital and liquidity positioned for growth Dominant industry metrics, and historically low NPL







# Sustainability Key achievements of the third quarter



### Middle East's Best Bank for Corporate Responsibility

- NBB has been awarded with Middle East's Best Bank for Corporate Responsibility by Euromoney
- This accomplishment was achieved on the back of numerous factors, including:
  - Establishment of the Sustainability Strategy
  - Contribution to the community and individuals during COVID-19
  - Enhancing the Entrepreneurship Ecosystem,
  - Talent and Training





### **Financial Literacy Programme for SMEs**

- NBB announced a series of financial awareness and educational sessions catered towards SMEs
- This initiative falls within the Bank's focus on spreading financial literacy and is aligned with its overall sustainability strategy
- The first session was in collaboration with the Ministry of Industry, Commerce and Tourism ("MOICT")
- These sessions have been put in place in order to cover a wide range financial topics including:
  - Transaction Banking
  - Structured finance
  - Wages Protection System ("WPS")
  - Taxation





### **Overall Training**

- Enhancing the workforce's knowledge, skills and mindset is one of the fundamental focus areas for NBB
- Key accomplishments achieved include:
  - Training provided to 97% of total employees
  - Average Training per employee has reached 38 hours per employee
  - Sustainability related training has been provided to 65% of the total workforce, marking a 64% increase from the full year of 2020





### **Key Sponsorships**

### Injaz's Mobile Application:

- NBB continues to extend its robust support to the community and its various pillars
- Supporting a culture of volunteerism, NBB sponsored Injaz in the creation of an application that rewards volunteers for hours spent in the development of the community

### **Digital Marketing Award:**

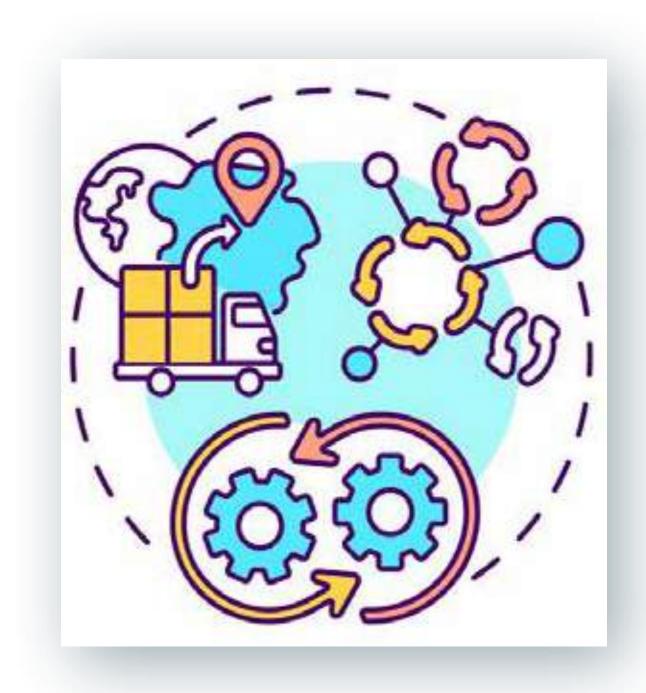
- NBB's support towards digitalization reflect its belief in the creation of a better ecosystem for future generations
- NBB sponsored the Excellence in Digital Marketing Award Edition of the Annual Young Entrepreneurs Competition





### **Responsible Sourcing**

- A thriving economy is built upon solid partnerships
- NBB's contribution towards building reliable partnerships is solidified through the selection of local vendors as partners of choice
- Key figures of NBB's ongoing Responsible Sourcing are:
  - 77% of active suppliers are local
  - 24% of these suppliers are SMEs
  - 8% of these SME categorized suppliers are women-owned
  - □ 72% of procurement spending have gone on local suppliers







## Q&A



Licensed by CBB as a conventional Retail Bank

