

Q1 2022 Results Presentation

Key Messages



- / Q1 2022 performance of a headline net profit of US\$31m marks a solid and profitable start to 2022, achieved despite geo-political, industry and market challenges.
- / The financial results were underpinned by our consistent strategic direction which has been refreshed to reflect our increasing emphasis on Digital Transformation and leveraging our acquisition of Blom Bank Egypt (BBE). Bank ABC continues to deliver great progress across all its strategic objectives.
- / Growth in revenues returned strongly including the consolidation of BBE, with underlying TOI increasing to US\$253m +28% compared to Q1 2021. Virtually all business units are performing well against their top line targets.
- / Costs increased +27% including the consolidation of BBE as well as the Group's return to normal levels of activity. The Group continues its relentless focus on cost discipline while continuing significant investments into its digital transformation and strategic initiatives.
- / The Group maintains a strong balance sheet and capital position, boosted by the issue of Additional Tier 1 (AT1) capital with a 16.6% Tier 1 ratio (14.7% CET1), LCR of 247% and NSFR of 124%. The strengthened Group capital position was reflected in S&P's affirmation of the Group's investment grade rating of BBB-, while upgrading its outlook to 'Stable'.
- / Impairment charges (ECL) for the period were US\$25m, with cost of risk returning to pre-pandemic levels and broadly in line with the Group's historic credit loss experience.

Group Strategy Statement

Emphasizes Digital Transformation and our Acquisition in Egypt



Strategic intent	MENA's leading international Bank							
Values	Client Centric	Client Centric		Collaborative		Consistent		
Strategic objectives	 Build our Digital Bank of the Future Modernize the existing bank Transition Group Retail into ila Build WB Digital Leading Digital Payment Solutions 	Who Tra / Refo corp / Reir Fina and Ban / Refr	efocus our lesale Banking nsformation ocus on selective porate growth avigorate ncial Markets Transaction king products resh Europe tegy	/	Integrate BBE to deepen Market Presence in Egypt Integrate BBE with ABC Egypt Build Egypt to be a primary engine of profit growth for the Group	.,	Strengthen our Organizational Resilience Operational resilience Risk & Financial resilience	
Progress in Q1 2022	 / ila continues to gain market share in Bahrain and is on track to launch in Jordan / AFS capital injection effected 	exp corr cust con / Stro	pandemic ansion of oorate omers base tinues ng deal pipeline spects for rest ear	/	Intensive interaction with CBE and other regulators for merger approval Post legal day 1 (LD1) integration planning continues	/	 AT1 capital \$390m issued, post EGM approval S&P recognized balance sheet strength, upgraded outlook to stable, affirmed BBB- rating 	

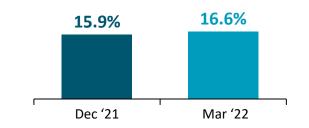
Financial Highlights – Solid and Profitable Start to 2022



Total Operating Income, \$m



T1 Capital Ratio, %



⁷ Underlying TOI of \$253m (28% growth) reflects strong recovery across most of our markets and business lines, and benefiting from the consolidation of BBE

- / The Group has concluded an AT1 capital issuance, further strengthening its capital position
- Capital base remains strong, stable & significantly above regulatory minimum levels
- / CET 1 Ratio (14.7%) comprises the majority of Tier 1 Ratio

Underlying Net Operating Profit, \$m



- / Underlying* net operating profit (before provisions and taxation) +31% growth, also benefiting from the consolidation of BBE
 - Net Profit to shareholders of \$31m with cost of risk returning to pre-pandemic levels, reflecting a better economic outlook and the Group's asset portfolio resilience

Strong Headline Revenue Growth Across the Franchise

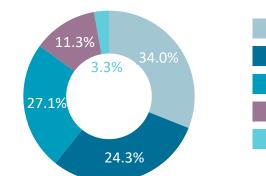


Total Operating Income(TOI), \$m

 Underlying* TOI of \$253m was 28% higher than Q1 2021 levels, reflecting strong recovery across most of our markets and business lines, and benefiting from the consolidation of BBE

 Client and transaction revenues have performed well with positive growth rates reflecting resilience across most of our markets and business lines 428% 4247 253 Headline Underlying* Q1 '21 Q1 '22

TOI by Business (Q1 2022), %



ABC Brasil International Wholesale Bank MENA Subsidiaries Group Treasury Other**

 Headline net interest income at \$177m +45% year on year supported by higher loan volumes, consistent margins and the addition from BBE

 Income is broad based and diversified across various business units

* Please refer to appendix for headline, and underlying basis calculation.
** Other includes activities of Arab Financial Services and ila.

Cost Trajectory Returning to Normal Levels

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/ +27% headline increase in costs during +27% Q1 2022 to \$159m from a combination Operating of consolidation of BBE as well as the Group Expenses, \$m 159 returning to a more normal level of activity 125 15 Other Cost Relentless focus on cost discipline and 10 Premises & continuing investments into the Group's Equipment digital transformation and strategic initiatives 100 Staff Cost 78 / Cost to income ratio reflects 'flat jaws' and Q1 '21 Q1 '22 the continuing levels of investment into the Group's digital initiatives C/I ratio 63% 65% Normalized C/I Ratio 55% 57% (ex-Digital)

Operating Expenses and Cost to Income Ratio

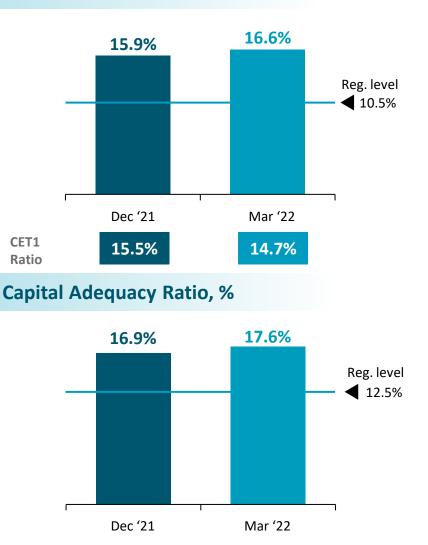
Strong and resilient capital base, further strengthened by AT1 issuance



Overview

- / The Group has concluded an AT1 capital issuance, further strengthening its capital position
- Capital base remains strong, stable and significantly above regulatory minimum levels
- / CET 1 Ratio (14.7%) comprises the majority of Tier 1 Ratio
- / Total CAR of 17.6% as at end of March 2022
- / RWA stood at \$26.9bn as of Mar-2022, compared to \$25.6bn as of Dec-2021 (+5%)

CET1 and Tier 1 Ratios, %

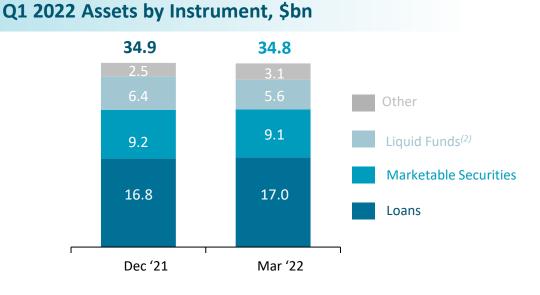


RWA by Type of Risk, \$bn



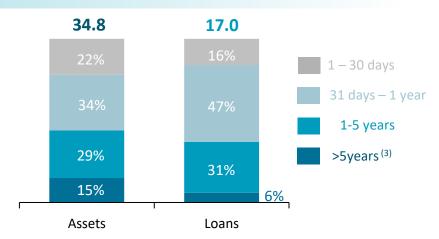
Well Diversified and Liquid Balance Sheet





- Total assets stood at \$34.8 billion at the end of the period, broadly in line with the \$34.9 billion at the 2021 year-end
- More than half the Assets are maturing within 1-year (56%)
- Loans increased by 2% during the quarter to \$17.0bn reflecting the Group's selective underwriting and a strengthening in BRL FX rate

Q1 2022 Assets by Maturity, \$bn



 Net loans to customer deposits ratio broadly stable at 80% compared to the 2021 year end levels

/ Strong liquid funds position with LCR of 247% ⁽¹⁾ and NSFR of 124%

Cost of Risk Returning to Pre-Pandemic Levels

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NPLs and Coverage Ratio



Q1 2022 Summary





Net profit of US\$ 31 million marks a solid and profitable start to 2022 with revenues,

costs and ECL broadly returning to prepandemic levels



Operating Income on an underlying basis grew by +28% year on year supported by higher loan volumes, consistent margins and benefiting from the consolidation of BBE

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ECL charge broadly in line with our historic credit loss experience

with strong balance sheet and asset quality being maintained



Continuing to achieve major delivery milestones

in our key organic, digital and inorganic strategic objectives

Appendix: Normalised Financials



	US\$ millions	2018	2019	2020	2021	Q1 2021	Q1 2022
	Interest Income	559	564	516	592	122	177
	Non-Interest Income*	309	311	233	277	75	67
	Total Operating Income (TOI)*	868	875	749	869	197	244
Profit	Total Operating Expenses -474 -524	-524	-486	-569	-125	-159	
	Operating Profit	394	351	263	300	72	85
or Loss	Provisions	-79	-82	-329	-106	-20	-25
	Profit before Taxes & M.I.	315	269	-66	194	52	60
	Taxes*	-67	-33	-9	-66	-16	-17
		-46	-42	-14	-28	-6	-12
	Net Profit	202	194	-89	100	30	31
	US\$ millions	2018	2019	2020	2021	Mar 2021	Mar 202
	Liquid Funds**	6,266	5,323	5,378	6,355	5,105	5,564
	Marketable Securities	6,638	6,343	6,867	9,252	7,478	9,125
	Loans & Advances	14,884	16,452	15,656	16,768	15,198	17,023
	Loans & Advances Other	1,761	1,950	2,506	2,522	2,427	3,038
	Total Assets	29,549	30,068	30,407	34,897	30,208	34,750
	Customer Deposits	16,464	17,065	17,667	21,459	17,819	21,151
Balance	Bank Deposits	4,207	3,897	3,596	4,388	3,828	3,756
Sheet	Borrowing	2,012	2,080	1,795	1,211	1,602	1,226
Sheet	Other	2,550	2,537	3,205	3,604	2,857	3,965
	Total Liabilities	25,233	25,579	26,263	30,662	26,106	30,098
	Shareholders' Equity	3,862	4,031	3,767	3,872	3,753	3,831
	Non-Controlling Interest	454	458	377	363	349	431
	Additional / Perpetual Tier-1 Capital	-	-	-	-	-	390
	Total Equity	4,316	4,489	4,144	4,235	4,102	4,652
	Total Liabilities & Equity	29,549	30,068	30,407	34,897	30,208	34,750
	Normalized Cost to Income, %	55%	60%	65%	65%	63%	65%
	Tion 1 Datia 0/	17.2%	16.9%	16.6%	15.9%	16.9%	
Key Metrics	CET 1, %	17.0%	16.6%	16.2%	15.5%	16.6%	14.7%
	RoAE,%	5.2%	4.9%	-	2.6%	3.2%	3.2%

* TOI and taxes includes normalization of BRL currency overhedge. Headline TOI 2018 \$817m, 2019 \$865m, 2020 \$646m, 2021 \$854m, Q1 2021 \$182m and Q1 2022 \$247m. ** Liquid funds includes placements with banks & other financial institutions and securities bought under repurchase agreements.

Appendix: Underlying Performance – Key Adjustments



Underlying Total Operating Income

	Q1 2021	Q1 2022		+2	8%
Headline TOI	\$182m	\$247m			\$253
Currency Hedge*	+\$15m	(\$3m)	-	\$197m	
Normalized TOI	\$197m	\$244m	_		
FX impacts and one-offs	-	+\$9m			
Underlying TOI	\$197m	\$253m		Q1 '21	Q1 '2
Underlying Net Operating Profit					
	Q1 2021	Q1 2022		+31	.%
Headline Net Operating Profit	\$57m	\$88m	-		\$94n
Currency Hedge*	+\$15m	(\$3m)	-	\$72m	
Normalized Net Operating Profit	\$72m	\$85m	_		
FX impacts and one-offs	-	+\$9m			
Underlying Net Operating Profit	\$72m	\$94m		Q1 '21	Q1 '22

* Regular hedging transactions to cover open USD position in Banco ABC Brasil Cayman branch that creates a corresponding tax adjustment.

Contact us



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For more information, contact us on

InvestorRelations@bank-abc.com



Bank ABC Head Office P.O. Box 5698, Manama Kingdom of Bahrain

www.bank-abc.com



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